

FY2024 1st Quarter  
Supplementary Data on Financial Results  
(April 1, 2024 to June 30, 2024)

August 6, 2024

OBAYASHI 

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# 1 Construction Orders Received by Sectors (Non-consolidated)

## (1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		FY ended Mar. 2024		
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total	
Building	Domestic public	Central government	472	32.7%	2,525	66.3%	3,003	7.3%	477	18.9%	44,517	61.1%	
		Local government and other	973	67.3	1,285	33.7	38,349	92.7	37,063	—	28,374	38.9	
		Subtotal	1,446	100	3,811	100	41,352	100	37,540	984.8	72,891	100	
	Domestic private	Manufacturer	95,254	51.2	89,090	37.1	81,270	41.1	(7,820)	( 8.8)	380,389	33.9	
		Non-manufacturer	90,907	48.8	150,742	62.9	116,498	58.9	(34,244)	(22.7)	741,545	66.1	
		Subtotal	186,161	100	239,833	100	197,768	100	(42,064)	(17.5)	1,121,934	100	
	Domestic total			187,608	90.6	243,644	99.6	239,120	98.9	(4,524)	(1.9)	1,194,826	99.7
	Overseas			19,372	9.4	856	0.4	2,660	1.1	1,803	210.5	3,746	0.3
Building construction total			206,981	100	244,501	100	241,780	100	(2,720)	(1.1)	1,198,572	100	
Civil	Domestic public	Central government	11,629	70.3	7,666	79.8	30,075	78.3	22,409	292.3	141,278	66.2	
		Local government and other	4,903	29.7	1,935	20.2	8,313	21.7	6,377	329.5	72,050	33.8	
		Subtotal	16,533	100	9,602	100	38,389	100	28,787	299.8	213,329	100	
	Domestic private	Manufacturer	4,997	19.1	1,903	6.3	3,614	13.8	1,711	89.9	15,196	13.2	
		Non-manufacturer	21,136	80.9	28,246	93.7	22,564	86.2	(5,681)	(20.1)	99,552	86.8	
		Subtotal	26,134	100	30,149	100	26,179	100	(3,970)	(13.2)	114,748	100	
	Domestic total			42,668	96.2	39,752	71.6	64,568	67.8	24,816	62.4	328,078	87.1
Overseas			1,666	3.8	15,796	28.4	30,697	32.2	14,900	94.3	48,542	12.9	
Civil engineering total			44,334	100	55,548	100	95,265	100	39,716	71.5	376,621	100	
Total	Domestic public	Central government	12,102	67.3	10,192	76.0	33,078	41.5	22,886	224.5	185,796	64.9	
		Local government and other	5,877	32.7	3,221	24.0	46,662	58.5	43,441	—	100,425	35.1	
		Subtotal	17,980	100	13,413	100	79,741	100	66,327	494.5	286,221	100	
	Domestic private	Manufacturer	100,252	47.2	90,994	33.7	84,884	37.9	(6,109)	(6.7)	395,585	32.0	
		Non-manufacturer	112,044	52.8	178,988	66.3	139,063	62.1	(39,925)	(22.3)	841,097	68.0	
		Subtotal	212,296	100	269,983	100	223,947	100	(46,035)	(17.1)	1,236,683	100	
	Domestic total			230,276	91.6	283,396	94.4	303,689	90.1	20,292	7.2	1,522,904	96.7
Overseas			21,039	8.4	16,653	5.6	33,357	9.9	16,703	100.3	52,289	3.3	
Construction business total			251,315	100	300,050	100	337,046	100	36,996	12.3	1,575,194	100	

\*See page 2 for the breakdown of contracts from domestic private sector.

\*Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		FY ended Mar. 2024	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	6,168	3.3%	1,466	0.6%	1,773	0.9%	307	20.9%	6,699	0.6%
Chemical	16,735	9.0	2,491	1.1	7,682	3.9	5,191	208.4	55,086	4.9
Steel	1,436	0.8	2,628	1.1	1,621	0.8	(1,007)	(38.3)	13,506	1.2
Electric machinery	23,528	12.7	35,520	14.8	7,951	4.0	(27,569)	(77.6)	74,500	6.6
Transportation machinery	749	0.4	25,729	10.7	54,357	27.5	28,627	111.3	101,096	9.0
Other machinery	39,980	21.5	7,689	3.2	6,105	3.1	(1,583)	(20.6)	65,663	5.9
Food	2,118	1.1	1,025	0.4	521	0.3	(503)	(49.1)	31,196	2.8
Other	4,535	2.4	12,539	5.2	1,257	0.6	(11,282)	(90.0)	32,639	2.9
Subtotal	95,254	51.2	89,090	37.1	81,270	41.1	(7,820)	(8.8)	380,389	33.9
Non-manufacturer										
Agriculture and fishery	2	0.0	—	—	—	—	—	—	9	0.0
Mining and construction	18,483	9.9	15,792	6.6	832	0.4	(14,959)	(94.7)	42,333	3.8
Electric and gas	2,216	1.2	1,006	0.4	4,460	2.3	3,454	343.4	39,653	3.5
Transport	5,921	3.2	13,200	5.5	14,822	7.5	1,622	12.3	112,590	10.0
Information and communication	4,804	2.6	23,016	9.6	1,247	0.6	(21,768)	(94.6)	79,101	7.0
Commerce	1,222	0.6	695	0.3	2,335	1.2	1,640	236.0	25,764	2.3
Finance and insurance	11,795	6.3	10,255	4.3	3,958	2.0	(6,297)	(61.4)	32,601	2.9
Real estate	28,658	15.4	10,387	4.3	70,830	35.8	60,443	581.9	207,131	18.5
Service	13,739	7.4	76,015	31.7	15,199	7.7	(60,816)	(80.0)	200,600	17.9
Other	4,064	2.2	373	0.2	2,810	1.4	2,436	651.6	1,759	0.2
Subtotal	90,907	48.8	150,742	62.9	116,498	58.9	(34,244)	(22.7)	741,545	66.1
Total	186,161	100	239,833	100	197,768	100	(42,064)	(17.5)	1,121,934	100

## 2 Construction Orders Received by Region (Non-consolidated)

		Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		(Yen in millions) FY ended Mar. 2024	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	83,165	33.1%	88,680	29.5%	79,931	23.7%	(8,749)	(9.9)%	535,327	34.0%
	Kansai region	37,584	14.9	92,722	30.9	79,727	23.7	(12,995)	(14.0)	437,608	27.8
	Others	109,526	43.6	101,993	34.0	144,030	42.7	42,037	41.2	549,969	34.9
	Subtotal	230,276	91.6	283,396	94.4	303,689	90.1	20,292	7.2	1,522,904	96.7
Overseas	North America	1,046	0.4	15,522	5.2	3,381	1.0	(12,141)	(78.2)	18,313	1.2
	Asia	832	0.4	1,023	0.4	29,728	8.8	28,705	—	33,245	2.1
	Others	19,160	7.6	107	0.0	247	0.1	140	130.5	729	0.0
	Subtotal	21,039	8.4	16,653	5.6	33,357	9.9	16,703	100.3	52,289	3.3
Total		251,315	100	300,050	100	337,046	100	36,996	12.3	1,575,194	100

## 3 Construction Orders Received of Renovation Projects (Non-consolidated)

		Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		(Yen in millions) FY ended Mar. 2024	
		Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received		36,475	19.4 %	33,358	13.7 %	78,445	32.8 %	45,086	135.2 %	205,836	17.2 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for Domestic Building Construction.

## 4 Construction Orders Received by Purpose (Non-consolidated)

### Building Construction

(Yen in millions)

Purpose	Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		FY ended Mar. 2024	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
		%		%		%		%		%
Office and government buildings	66,609	32.2	127,241	52.0	65,887	27.3	(61,353)	(48.2)	384,144	32.0
Accommodations	6,454	3.1	3,921	1.6	337	0.1	(3,584)	(91.4)	22,696	1.9
Stores	5,564	2.7	2,865	1.2	13,678	5.7	10,812	377.4	16,336	1.4
Factories and power plants	69,519	33.6	76,118	31.1	79,927	33.1	3,809	5.0	364,353	30.4
Warehouses and logistics	22,426	10.8	3,670	1.5	807	0.3	(2,863)	(78.0)	50,547	4.2
Houses	10,879	5.3	10,480	4.3	30,306	12.5	19,826	189.2	96,502	8.1
Education, research and culture	18,294	8.8	11,769	4.8	8,295	3.4	(3,473)	(29.5)	133,764	11.2
Medical and welfare	1,462	0.7	1,143	0.5	2,916	1.2	1,773	155.2	31,765	2.6
Amusement	303	0.2	516	0.2	643	0.3	127	24.6	25,542	2.1
Others	5,464	2.6	6,775	2.8	38,981	16.1	32,205	475.3	72,920	6.1
<b>Total</b>	<b>206,981</b>	<b>100</b>	<b>244,501</b>	<b>100</b>	<b>241,780</b>	<b>100</b>	<b>(2,720)</b>	<b>(1.1)</b>	<b>1,198,572</b>	<b>100</b>

### Civil Engineering

(Yen in millions)

Purpose	Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		FY ended Mar. 2024	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
		%		%		%		%		%
Soil and river conservation	1,231	2.8	7,277	13.1	12,500	13.1	5,223	71.8	18,365	4.9
Railroads	11,418	25.7	9,273	16.7	50,216	52.7	40,943	441.5	80,169	21.3
Water supply and sewers	407	0.9	1,039	1.9	2,438	2.6	1,399	134.6	46,522	12.3
Land development	4,917	11.1	2,021	3.6	52	0.0	(1,968)	(97.4)	25,288	6.7
Ports and airports	1,950	4.4	4,970	9.0	1,211	1.3	(3,759)	(75.6)	15,136	4.0
Roads	4,383	9.9	7,064	12.7	17,026	17.9	9,961	141.0	92,521	24.6
Power lines	—	—	—	—	—	—	—	—	1,045	0.3
Others	20,025	45.2	23,901	43.0	11,819	12.4	(12,082)	(50.5)	97,573	25.9
[of which, in-factory civil engineering work]	[ 6,209]	[ 14.0]	[ 6,268]	[ 11.3]	[ 9,530]	[ 10.0]	[ 3,261]	[ 52.0]	[ 23,896]	[ 6.3]
<b>Total</b>	<b>44,334</b>	<b>100</b>	<b>55,548</b>	<b>100</b>	<b>95,265</b>	<b>100</b>	<b>39,716</b>	<b>71.5</b>	<b>376,621</b>	<b>100</b>

### Construction Business Total

(Yen in millions)

	Apr.- Jun. 2022		Apr.- Jun. 2023		Apr.- Jun. 2024		YoY Change (2023 to 2024)		FY ended Mar. 2024	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
<b>Total</b>	<b>251,315</b>		<b>300,050</b>		<b>337,046</b>		<b>36,996</b>	<b>12.3</b>	<b>1,575,194</b>	