

1st Quarter : Supplementary Data on Financial Results
(April 1 to June 30, 2022)

August 10, 2022



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This document was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between the Japanese original and this document, the former will prevail.

1 Construction Orders Received by Sectors (Non-consolidated)

(1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Building	Domestic public	Central government	1,395	92.4%	1,337	18.3%	472	32.7%	(864)	(64.6%)	20,556	35.5%
		Local government and other	115	7.6	5,986	81.7	973	67.3	(5,013)	(83.7)	37,351	64.5
		Subtotal	1,511	100	7,324	100	1,446	100	(5,878)	(80.3)	57,907	100
	Domestic private	Manufacturer	46,415	46.8	28,093	13.8	95,254	51.2	67,160	239.1	232,877	20.6
		Non-Manufacturer	52,794	53.2	175,654	86.2	90,907	48.8	(84,747)	(48.2)	895,718	79.4
		Subtotal	99,209	100	203,748	100	186,161	100	(17,586)	(8.6)	1,128,595	100
	Domestic total		100,721	98.5	211,073	99.9	187,608	90.6	(23,464)	(11.1)	1,186,503	99.9
	Overseas		1,503	1.5	295	0.1	19,372	9.4	19,076	—	1,375	0.1
Building Construction total		102,224	100	211,369	100	206,981	100	(4,387)	(2.1)	1,187,879	100	
Civil	Domestic public	Central government	25,267	74.7	61,279	87.6	11,629	70.3	(49,650)	(81.0)	179,253	89.4
		Local government and other	8,570	25.3	8,680	12.4	4,903	29.7	(3,776)	(43.5)	21,296	10.6
		Subtotal	33,838	100	69,960	100	16,533	100	(53,426)	(76.4)	200,550	100
	Domestic private	Manufacturer	2,470	20.8	2,244	7.4	4,997	19.1	2,752	122.6	15,255	12.6
		Non-Manufacturer	9,431	79.2	27,901	92.6	21,136	80.9	(6,764)	(24.2)	105,505	87.4
		Subtotal	11,902	100	30,146	100	26,134	100	(4,011)	(13.3)	120,761	100
	Domestic total		45,740	99.2	100,106	99.8	42,668	96.2	(57,438)	(57.4)	321,311	99.4
Overseas		349	0.8	179	0.2	1,666	3.8	1,487	829.7	2,099	0.6	
Civil Engineering total		46,090	100	100,285	100	44,334	100	(55,951)	(55.8)	323,410	100	
Total	Domestic public	Central government	26,663	75.4	62,617	81.0	12,102	67.3	(50,514)	(80.7)	199,810	77.3
		Local government and other	8,685	24.6	14,667	19.0	5,877	32.7	(8,790)	(59.9)	58,647	22.7
		Subtotal	35,349	100	77,285	100	17,980	100	(59,305)	(76.7)	258,457	100
	Domestic private	Manufacturer	48,886	44.0	30,338	13.0	100,252	47.2	69,913	230.4	248,133	19.9
		Non-Manufacturer	62,225	56.0	203,555	87.0	112,044	52.8	(91,511)	(45.0)	1,001,223	80.1
		Subtotal	111,112	100	233,894	100	212,296	100	(21,598)	(9.2)	1,249,357	100
	Domestic total		146,461	98.8	311,179	99.8	230,276	91.6	(80,903)	(26.0)	1,507,815	99.8
Overseas		1,853	1.2	475	0.2	21,039	8.4	20,564	—	3,474	0.2	
Construction Business total		148,315	100	311,654	100	251,315	100	(60,339)	(19.4)	1,511,289	100	

* See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	1,765	1.8%	536	0.3%	6,168	3.3%	5,632	—%	8,605	0.7%
Chemical	13,233	13.3	11,062	5.4	16,735	9.0	5,673	51.3	40,265	3.6
Steel	1,049	1.1	307	0.2	1,436	0.8	1,129	367.2	2,611	0.2
Electric machinery	6,363	6.4	6,444	3.2	23,528	12.7	17,084	265.1	35,700	3.2
Transportation machinery	7,108	7.2	4,176	2.0	749	0.4	(3,427)	(82.1)	19,401	1.7
Other machinery	8,839	8.9	2,206	1.1	39,980	21.5	37,774	—	67,857	6.0
Food	5,237	5.3	685	0.3	2,118	1.1	1,432	208.9	6,709	0.6
Other	2,817	2.8	2,674	1.3	4,535	2.4	1,860	69.6	51,726	4.6
Subtotal	46,415	46.8	28,093	13.8	95,254	51.2	67,160	239.1	232,877	20.6
Non-Manufacturer										
Agriculture and fishery	0	0.0	0	0.0	2	0.0	1	168.3	0	0.0
Mining and construction	506	0.5	17,763	8.7	18,483	9.9	719	4.1	29,609	2.6
Electric and gas	176	0.2	1,758	0.9	2,216	1.2	458	26.1	7,733	0.7
Transport	3,076	3.1	61,387	30.1	5,921	3.2	(55,466)	(90.4)	325,561	28.9
Information and communication	12,623	12.7	14,631	7.2	4,804	2.6	(9,826)	(67.2)	28,459	2.5
Commerce	704	0.7	5,159	2.5	1,222	0.6	(3,937)	(76.3)	21,734	1.9
Finance and insurance	6,632	6.7	4,627	2.3	11,795	6.3	7,168	154.9	39,098	3.5
Real estate	3,018	3.0	48,152	23.6	28,658	15.4	(19,493)	(40.5)	126,406	11.2
Service	23,414	23.6	21,288	10.5	13,739	7.4	(7,549)	(35.5)	312,282	27.7
Other	2,642	2.7	886	0.4	4,064	2.2	3,177	358.6	4,831	0.4
Subtotal	52,794	53.2	175,654	86.2	90,907	48.8	(84,747)	(48.2)	895,718	79.4
Total	99,209	100	203,748	100	186,161	100	(17,586)	(8.6)	1,128,595	100

2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	55,203	37.3%	109,386	35.1%	83,165	33.1%	(26,220)	(24.0)%	696,507	46.1%
	Kansai region	15,740	10.6	78,814	25.3	37,584	14.9	(41,229)	(52.3)	385,744	25.5
	Others	75,518	50.9	122,978	39.4	109,526	43.6	(13,452)	(10.9)	425,562	28.2
	Subtotal	146,461	98.8	311,179	99.8	230,276	91.6	(80,903)	(26.0)	1,507,815	99.8
Overseas	North America	346	0.2	55	0.0	1,046	0.4	990	—	1,249	0.1
	Asia	20	0.0	180	0.1	832	0.4	652	361.0	1,185	0.1
	Others	1,486	1.0	238	0.1	19,160	7.6	18,921	—	1,040	0.0
	Subtotal	1,853	1.2	475	0.2	21,039	8.4	20,564	—	3,474	0.2
Total		148,315	100	311,654	100	251,315	100	(60,339)	(19.4)	1,511,289	100

3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
		Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received		25,003	24.8 %	50,147	23.8 %	36,475	19.4 %	(13,672)	(27.3)%	167,789	14.1 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for Domestic Building Construction.

4 Construction Orders Received by Purpose (Non-consolidated)

Building Construction

(Yen in millions)

Purpose	Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	31,365	30.7	62,210	29.4	66,609	32.2	4,398	7.1	632,622	53.2
Accommodations	2,392	2.3	2,949	1.4	6,454	3.1	3,504	118.8	16,486	1.4
Stores	1,922	1.9	5,994	2.8	5,564	2.7	(429)	(7.2)	47,349	4.0
Factories and power plants	35,140	34.4	28,279	13.4	69,519	33.6	41,239	145.8	167,259	14.1
Warehouses and logistics	2,814	2.7	16,179	7.7	22,426	10.8	6,247	38.6	66,143	5.6
Houses	1,155	1.1	1,520	0.7	10,879	5.3	9,358	615.5	16,633	1.4
Education, research and culture	15,309	15.0	11,300	5.4	18,294	8.8	6,994	61.9	60,506	5.1
Medical and welfare	2,579	2.5	10,854	5.1	1,462	0.7	(9,391)	(86.5)	32,893	2.8
Amusement	881	0.9	1,985	0.9	303	0.2	(1,681)	(84.7)	23,176	1.9
Others	8,664	8.5	70,092	33.2	5,464	2.6	(64,628)	(92.2)	124,808	10.5
Total	102,224	100	211,369	100	206,981	100	(4,387)	(2.1)	1,187,879	100

Civil Engineering

(Yen in millions)

Purpose	Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	8,649	18.8	6,640	6.6	1,231	2.8	(5,408)	(81.4)	9,870	3.1
Railroads	5,804	12.6	27,418	27.3	11,418	25.7	(16,000)	(58.4)	94,512	29.2
Water supply and sewers	721	1.6	347	0.4	407	0.9	59	17.1	9,730	3.0
Land development	10,839	23.5	2,128	2.1	4,917	11.1	2,788	131.0	11,827	3.7
Ports and airports	841	1.8	3,939	3.9	1,950	4.4	(1,989)	(50.5)	9,038	2.8
Roads	12,379	26.8	44,221	44.1	4,383	9.9	(39,837)	(90.1)	121,214	37.5
Power lines	—	—	—	—	—	—	—	—	108	0.0
Others	6,853	14.9	15,588	15.6	20,025	45.2	4,437	28.5	67,108	20.7
[of which, in-factory civil engineering work]	[2,001]	[4.3]	[3,529]	[3.5]	[6,209]	[14.0]	[2,679]	[75.9]	[20,140]	[6.2]
Total	46,090	100	100,285	100	44,334	100	(55,951)	(55.8)	323,410	100

Construction Business Total

(Yen in millions)

Purpose	Apr.- Jun. 2020		Apr.- Jun. 2021		Apr.- Jun. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total	148,315	—	311,654	—	251,315	—	(60,339)	(19.4)	1,511,289	—