# 3rd Quarter Financial Results (April 1, 2020 to December 31, 2020)

February 8, 2021



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Disclaimer: This "Financial Results" is the English version of the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" released on February 8, 2021. It was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" and this document, the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" will prevail. This document includes forward-looking statements based on the information available at the time the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" were released. Actual results may vary from the forward-looking statements contained herein due to various factors. Obayashi Corporation (non-consolidated) is called the "Company" in these materials.

## 1 Summary of Financial Results

#### (1) Consolidated Financial Results for the Nine Months Ended December 31, 2020

#### (1)Consolidated Business Results

(Percentages indicate the percentage year on year change)

	Net Sales		Operating	Income	Ordinary	Income	Profit attributable to owners of parent	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%
Nine Months Ended December 31, 2020	1,276,904	(14.8)	86,850	(26.7)	91,082	(27.5)	71,161	(22.5)
Nine Months Ended December 31, 2019	s Ended December 31, 2019 1,498,420 1.1		118,424	11.1	125,663	11.1	91,763	15.9

(Note) Comprehensive income: [Nine Months Ended December 31, 2020] 81,474 million yen, (17.8)%; [Nine Months Ended December 31, 2019] 99,111 million yen, 73.7%

	Profit attributable to owners of parent per Share (EPS)
	Yen
Nine Months Ended December 31, 2020	99.16
Nine Months Ended December 31, 2019	127.87

#### 2 Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share (BPS)	
	Yen in millions	Yen in millions	%	Yen	
As of December 31, 2020	2,224,276	907,380	39.4	1,221.99	
As of March 31, 2020	2,230,297	850,498	36.7	1,139.69	

(For reference) Equity (net assets less non-controlling interests): [As of December 31, 2020] 876,988 million yen; [As of March 31, 2020] 817,892 million yen

## (2) Consolidated Forecast for Fiscal Year Ending March 31, 2021

(Percentages indicate the percentage year on year change) Profit attributable to Profit attributable to Ordinary Income Net Sales Operating Income owners of parent per owners of parent Share (EPS) Yen in millions Yen in millions Yen in millions en in millions 1,860,000 119,000 (22.2)126,000 (20.8)94.000 130.98 Full Year (10.3)(16.9)

## (3) Non-consolidated Financial Results for the Nine Months Ended December 31, 2020

①Non-consolidated Business Results (Percentages indicate the percentage ye										
	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS)	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen	
Nine Months Ended December 31, 2020	870,784	(16.7)	65,889	(30.1)	74,125	(28.1)	59,084	(22.0)	82.33	
Nine Months Ended December 31, 2019	1,045,480	3.7	94,268	14.1	103,136	10.7	75,788	8.8	105.61	

#### 2)Non-consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share (BPS)
	Yen in millions	Yen in millions	%	Yen
As of December 31, 2020	1,710,404	706,391	41.3	984.28
As of March 31, 2020	1,704,670	656,156	38.5	914.31

<sup>(</sup>For reference) Equity (net assets less non-controlling interests): [As of December 31, 2020] 706,391 million yen; [As of March 31, 2020] 656,156 million yen

## (4) Non-consolidated Forecast for Fiscal Year Ending March 31, 2021

						(Pe	ercentages indica	te the percen	itage year on year change
	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen
Full Year	1,284,000	(9.3)	90,000	(20.4)	101,000	(17.0)	78,000	(11.8)	108.68

<sup>※</sup> There have been no revisions to the forecasts previously announced on November 9, 2020.

#### (5) Dividends

(O) Dividerius								
		l	Dividend per Sha	Total dividends	Dividend Payout Ratio	Dividends-Net Assets		
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total	paid (full year)	(Consolidated)	Ratio (Consolidated)
		Yen		Yen	Yen	Yen in millions	%	%
FY ended Mar. 31, 2020	_	16.00	_	16.00	32.00	22,977	20.3	2.9
FY ending Mar. 31, 2021 (including Forecast)	_	16.00	_	16.00	32.00		24.4	

<sup>\*</sup> There have been no revisions to the forecasts previously announced on November 9, 2020.

X There have been no revisions to the forecasts previously announced on November 9, 2020.

#### 1. Qualitative Information

#### (1) Overview of consolidated business results

Consolidated net sales for the nine months of fiscal year ending March 31, 2021 (from April 1 to December 31, 2020) amounted to 1,276.9 billion yen, a decrease of 221.5 billion yen (14.8%) from the same period in the previous fiscal year. This decline was mainly caused by the fact that multiple large projects were completed in the previous consolidated fiscal year and construction had just begun on many of the projects in progress in the domestic building construction business, so sales posted for progress on construction declined. Operating income was 86.8 billion yen, a decrease of 31.5 billion yen (26.7%) from the same period in the previous fiscal year. Ordinary income was 91.0 billion yen, a decrease of 34.5 billion yen (27.5%) year-on-year, and profit attributable to owners of parent was 71.1 billion yen, a decrease of 20.6 billion yen (22.5%) year-on-year.

#### (2) Overview of consolidated financial position

Total assets as of December 31, 2020 decreased by 6.0 billion yen (0.3%) compared with the balance at the end of the previous fiscal year (March 31, 2020), to 2,224.2 billion yen. This was mainly due to decreases in "Cash and deposits," and trade receivables related to construction contracts, which are the sum of "Notes and accounts receivable from completed construction contracts and other" and "Electronically recorded monetary claims," which exceeded increases in "Land" and "Construction in progress" due to the acquisition of commercial real estate and other factors, and an increase in "Investment securities" accompanying an increase in the market value of shares held, among other factors.

Total liabilities as of December 31, 2020 decreased by 62.9 billion yen (4.6%) compared with the balance at the end of the previous fiscal year, to 1,316.8 billion yen. This was mainly due to a decrease in trade payables related to construction costs, which are the sum of "Notes and accounts payable for construction contracts and other" and "Electronically recorded obligations," which exceeded increases in "Commercial papers," "Short-term loans payable," "Long-term loans payable," and other interest-bearing debt. The balance of interest-bearing debt as of December 31, 2020 increased by 78.3 billion yen (31.5%) compared with the balance at the end of the previous fiscal year (March 31, 2020), to 326.9 billion yen.

Total net assets as of December 31, 2020 increased by 56.8 billion yen (6.7%) compared with the balance at the end of the previous fiscal year, to 907.3 billion yen. This was mainly due to increases in "Retained earnings" from the recognition of profit attributable to owners of parent, and "Valuation difference on available-for-sale securities."

As a result, the equity ratio as of December 31, 2020 was 39.4%, up 2.7 percentage points from the end of the previous fiscal year.

#### (3) Consolidated forecasts for fiscal year ending March 31, 2021

The consolidated forecasts for the full year (ending March 31, 2021) have not been revised from those announced when financial results for the 2nd guarter were announced on November 9, 2020.

#### (4) Response to novel coronavirus

The Company formulated the Basic Plan of Action to Prevent the Spread of the Novel Coronavirus in May 2020, based on guidelines formulated by industry organizations. A version for construction sites, Guidelines for Actions to Prevent the Spread of the Novel Coronavirus at Construction Sites, was formulated in June 2020.

Based on these plans of action, we are working to maintain business activities and achieve results on par with the previous level, as we take steps to establish working environments that avoid the three crowded conditions of "close contacts, crowded places and closed spaces" and other steps to prevent the spread of novel coronavirus infections and to minimize the impact when someone is infected.

The Company has also prepared for unforeseen circumstances by securing a higher level of liquidity than normal and establishing a system for agile supply of funds to Group companies in Japan and overseas.

We are advocating harder for the telecommuting and staggered working hours implemented at offices and continuing construction after reconfirming the state of infection prevention measures at each construction site and making sure that such measures are being thoroughly implemented in the areas covered in response to the State of Emergency declared in January of this year.

The Obayashi Group will continue to place the highest priority on protecting the health and lives of and ensuring safe living conditions for all involved, and will implement additional safety measures as needed in the future as we work in earnest to meet the construction demand needed to establish public infrastructure and ensure the continuity of private-sector businesses.

## 3 Financial Highlights

## (1) Financial Results for the Nine Months Ended December 31, 2020 (YoY Comparison)

	-										(Yen in 1	100 millions)	
			Co	nsolidated				Non-consolidated					
		Results pril 1, 2019 mber 31, 2019	Ap	Results ril 1, 2020 nber 31, 2020	Change	% Change	Ap	Results oril 1, 2019 mber 31, 2019		Results pril 1, 2020 mber 31, 2020	Change	% Change	
Net sales of completed construction contracts  Building Construction  Civil Engineering	%	14,333 — —	%	12,144 — —	(2,189) — —	(15.3) — —	%	10,314 8,224 2,090	%	8,564 6,521 2,042	(1,750) (1,702) (47)	(17.0) (20.7) (2.3)	
Gross profit on completed construction contracts  Building Construction Civil Engineering Net sales of real estate business and other Gross profit on real estate business and other	12.3	1,763 — — 651 165	11.9	624	(314) - - (26)	(17.8) — — (4.0) 0.5	13.8 12.3 19.9 28.6	1,425 1,009 416 140 40	13.4 11.0 20.9		(280) (292) 11 3	(19.7) (28.9) 2.7 2.2 (4.7)	
Net sales		14,984		12,769	(2,215)	(14.8)		10,454		8,707	(1,746)	(16.7)	
Gross profit Selling, general and administrative expenses (Personnel expenses) (Others) Operating Income	12.9 5.0 7.9	1,929 744 424 320 1,184	12.7 5.9 6.8	419 327	(313) 2 (5) 7 (315)	(16.3) 0.3 (26.7)	14.0 5.0 9.0	1,465 523 280 242 942	13.6 6.0 7.6	1,183 524 273 251 658	(282) 0 (7) 8 (283)	(19.3) 0.2 (30.1)	
Non-operating income Non-operating expenses (interests received/paid and dividend income - net) Ordinary income	8.4	92 19 64 1,256	7.1	68 26 46 910	(23) 6 (17) (345)	(25.3) 33.6 (27.5)	9.9	101 13 88 1,031	8.5	100 17 91 741	(1) 4 2 (290)	(1.8) 34.0 (28.1)	
Extraordinary income Extraordinary loss		59 14		60 26	0 11	1.5 79.4		36 13		58 57	22 44	60.5 335.1	
Income before income taxes	8.7	1,301	7.4		(356)	(27.4)	10.1	1,054	8.5		(312)	(29.6)	
Total income taxes  Profit  Profit attributable to non-controlling interests (deduction)		353 947 30		726 15	(135) (221) (15)	(38.3) (23.3) (49.9)		297 — —		152 — —	(145) — —	(48.8) — —	
Profit attributable to owners of parent (Non-consolidated: Profit)	6.1	917	5.6	711	(206)	(22.5)	7.2	757	6.8	590	(167)	(22.0)	

**Orders Received** (Yen in 100 millions)

		Consolidated				Non-consolidate	d
	Results April 1, 2019 December 31, 2019	Results April 1, 2020 December 31, 2020	Change	% Change	Results April 1, 2019 December 31, 2019	Results April 1, 2020 December 31, 2020	С
Building Construction	10,967	7,355	(3,611)	(32.9)	7,931	4,848	
Domestic	8,191	5,203	(2,987)	(36.5)	7,808	4,830	
Overseas	2,775	2,152	(623)	(22.5)	122	17	
Civil Engineering	2,562	2,519	(42)	(1.7)	1,539	1,699	
Domestic	1,803	2,256	452	25.1	1,239	1,692	
Overseas	758	263	(494)	(65.3)	300	6	
Construction Total	13,529	9,875	(3,653)	(27.0)	9,470	6,547	
Domestic	9,995	7,459	(2,535)	(25.4)	9,048	6,523	
Overseas	3,534	2,415	(1,118)	(31.6)	422	24	
Real Estate Business and Other	664	650	(14)	(2.2)	139	143	
Total Orders received	14,194	10,525	(3,668)	(25.8)	9,610	6,691	

**Interest-bearing Debt Balances** (Yen in 100 millions)

		Consolidated			Non-cons		
	March 31, 2020	December 31, 2020	Change	% Change	March 31, 2020	December :	
Interest-bearing debt (except nonrecourse loans)	1,729	2,567	838	48.5	1,491		
Nonrecourse loans	756	701	(54)	(7.3)	_		
Total Interest-bearing debt	2,485	3,269	783	31.5	1,491		

Non-consolidated											
March 31, 2020	December 31, 2020	Change	% Change								
1,491	2,213	722	48.4								
_	-	-	-								
1.491	2.213	722	48.4								

% Change

(38.9)

(38.1)

(85.4)

10.4

36.6

(97.7)

(30.9)

(27.9)

(94.2)

2.6

(3,082)

(2,978)

(104)

159

453

(293)

(2,922)

(2,524)

(397)

(2,919)

## (2) Financial Results for the Nine Months Ended December 31, 2020 (Progress toward Full-Year Forecasts)

(Yen in 100 millions)

		Co	onsoli	dated			Non	-cons	olidated	
	Арі	Results ril 1, 2020 nber 31, 2020	Ap	orecasts ril 1, 2020 rch 31, 2021	% Progress	April	esults 1, 2020 er 31, 2020	Apı	orecasts ril 1, 2020 ch 31, 2021	% Progress
Net sales of completed	%	•	%	•		%	•	%	•	
construction contracts		12,144		17,620	68.9		8,564		12,630	67.8
Building Construction		_		_	-		6,521		9,750	66.9
Civil Engineering		_		_	-		2,042		2,880	70.9
Gross profit on completed	11.9	1,449	11.4	2,005	72.3	13.4	1,144	12.6	1,590	72.0
construction contracts  Building Construction		_		· <u> </u>	_	11.0	717	11.1	1,080	66.4
Civil Engineering		_		_	_	20.9	427	17.7	510	83.9
Net sales of real estate business and other		624		980	63.8		143		210	68.2
Gross profit on real estate business and other	26.6	166	24.0	235	70.7	26.6	38	23.8	50	76.3
Net sales		12,769		18,600	68.7		8,707		12,840	67.8
Gross profit	12.7	1,615	12.0	2,240	72.1	13.6	1,183	12.8	1,640	72.1
Selling, general and	5.9	747	5.6	1,050	71.1	6.0	524	5.8	740	70.8
administrative expenses (Personnel expenses)		419		580			273		378	
(Others)		327		470			251		362	
Operating Income	6.8	868	6.4	1,190	73.0	7.6	658	7.0	900	73.2
Non-operating income		68		95	72.6		100		130	77.0
Non-operating expenses		26		25	106.6		17		20	88.9
(interests received/paid and dividend income - net)		46		60			91		115	
Ordinary income	7.1	910	6.8	1,260	72.3	8.5	741	7.9	1,010	73.4
Extraordinary income		60		65 *	92.8		58		65 *	90.7
Extraordinary loss		26		35 *	75.1		57		60 *	95.7
Income before income taxes	7.4	944	6.9	1,290	73.2	8.5	742	7.9	1,015	73.2
Total income taxes		218		330	66.1		152		235	64.7
Profit		726		960	75.7		_		_	_
Profit attributable to non-controlling interests (deduction)		15		20	75.5		_		_	_
Profit attributable to owners of parent (Non-consolidated: Profit)  *The forecasts for fiscal year ending March 31, 2021 market	5.6	711	5.1	940	75.7	6.8	590	6.1	780	75.7

<sup>\*\*</sup>The forecasts for fiscal year ending March 31, 2021 marked with an asterisk (\*) have changed. Other forecasts are the same as those announced on November 9, 2020. (Forecasts announced on November 9, 2020: [Consolidated] Extraodrinary income/loss, 4,000/1,000 million Yen; [Non-consolidated] Extraodrinary income/loss, 4,000/3,500 million Yen)

## **Orders Received**

(Yen in 100 millions)

	Co	onsolidated	
	Results April 1, 2020 December 31, 2020	Forecasts April 1, 2020 - March 31, 2021	% Progress
Building Construction	7,355	15,350	47.9
Domestic	5,203	12,150	42.8
Overseas	2,152	3,200	67.3
Civil Engineering	2,519	4,600	54.8
Domestic	2,256	3,850	58.6
Overseas	263	750	35.1
Construction Total	9,875	19,950	49.5
Domestic	7,459	16,000	46.6
Overseas	2,415	3,950	61.2
Real Estate Business and Other	650	850	76.5
Total Orders received	10,525	20,800	50.6

Non-consolidated									
Results April 1, 2020 December 31, 2020	Forecasts April 1, 2020 - March 31, 2021	% Progress							
4,848	11,550	42.0							
4,830	11,500	42.0							
17	50	35.7							
1,699	3,300	51.5							
1,692	2,980	56.8							
6	320	2.1							
6,547	14,850	44.1							
6,523	14,480	45.1							
24	370	6.7							
143	210	68.2							
6,691	15,060	44.4							

X There have been no revisions to the forecasts previously announced on November 9, 2020.

# (3) Forecasts for Fiscal Year ending March 31, 2021 (YoY Comparison)

											(Yen ii	n 100 millions)
			Co	onsolidate	ed				Non-	consolidat	ted	
	Apr - Marc	Results il 1, 2019 ch 31, 2020	Apr	orecasts ril 1, 2020 ch 31, 2021	Change	% Change	Ap	Results ril 1, 2019 ch 31, 2020	Apı	orecasts ril 1, 2020 ch 31, 2021	Change	% Change
Net sales of completed construction contracts	%	19,524	%	17,620	(1,904)	(9.8)	%	13,928	%	12,630	(1,298)	(9.3)
☐ Building Construction		-		_	_	-		11,118		9,750	(1,368)	(12.3)
Civil Engineering		_		_	-	-		2,809		2,880	70	2.5
Gross profit on completed construction contracts	11.9	2,316	11.4	2,005	(311)	(13.4)	12.9	1,793	12.6	1,590	(203)	(11.4)
Building Construction		_		_	_	-	11.2	1,240	11.1	1,080	(160)	(13.0)
Civil Engineering		_		_	_	-	19.7	552	17.7	510	(42)	(7.8)
Net sales of real estate business and other		1,206		980	(226)	(18.8)		235		210	(25)	(10.8)
Gross profit on real estate business and other	19.8	238	24.0	235	(3)	(1.7)	20.1	47	23.8	50	2	5.6
Net sales		20,730		18,600	(2,130)	(10.3)		14,163		12,840	(1,323)	(9.3)
Gross profit	12.3	2,555	12.0	2,240	(315)	(12.3)	13.0	1,841	12.8	1,640	(201)	(10.9)
Selling, general and administrative expenses	4.9	1,026	5.6	1,050	23	2.3	5.0	710	5.8	740	29	4.1
(Personnel expenses) (Others)		577 449		580 470	2 20			374 336		378 362	3 25	
Operating Income	7.4	1,528	6.4	1,190	(338)	(22.2)	8.0	1,130	7.0	900	(230)	(20.4)
Non-operating income		110		95	(15)	(14.2)		122		130	7	6.0
Non-operating expenses		49		25	(24)	(49.4)		36		20	(16)	(45.5)
(interests received/paid and dividend income - net)		77		60	(17)			107		115	7	
Ordinary income	7.7	1,590	6.8	1,260	(330)	(20.8)	8.6	1,216	7.9	1,010	(206)	(17.0)
Extraordinary income		79		65*	(14)	(17.8)		56		65*	8	14.9
Extraordinary loss		44		35*	(9)	(20.6)		38		60*	21	55.9
Income before income taxes	7.8	1,625	6.9	1,290	(335)	(20.6)	8.7	1,234	7.9	1,015	(219)	(17.8)
Total income taxes		453		330	(123)	(27.2)		349		235	(114)	(32.7)
Profit		1,171		960	(211)	(18.1)		_		_	_	
Profit attributable to non-controlling interests (deduction)		40		20	(20)	(50.8)		_		_	_	_
Profit attributable to owners of parent (Non-consolidated: Profit)	5.5	1,130	5.1	940	(190)	(16.9)	6.2	884	6.1	780	(104)	(11.8)

\*\*The forecasts for fiscal year ending March 31, 2021 marked with an asterisk (\*) have changed. Other forecasts are the same as those announced on November 9, 2020. (Forecasts announced on November 9, 2020: [Consolidated] Extraodrinary income/loss, 4,000/1,000 million Yen; [Non-consolidated] Extraodrinary income/loss, 4,000/3,500 million Yen)

## **Orders Received**

(Yen in 100 millions)

Oracio itoccivoa							(1611)	11 100 11111110113)
		Consolidate	ed			Non-consolida	ited	
	Results April 1, 2019 - March 31, 2020	Forecasts April 1, 2020 - March 31, 2021	Change	% Change	Results April 1, 2019 - March 31, 202	Forecasts     April 1, 2020 0 - March 31, 2021	Change	% Change
Building Construction	16,770	15,350	(1,420)	(8.5)	12,05	11,550	(506)	(4.2)
Domestic	12,509	12,150	(359)	(2.9)	11,93	11,500	(434)	(3.6)
Overseas	4,260	3,200	(1,060)	(24.9)	12	21 50	(71)	(58.9)
Civil Engineering	4,727	4,600	(127)	(2.7)	3,26	3,300	31	1.0
Domestic	3,278	3,850	571	17.4	2,47	73 2,980	506	20.5
Overseas	1,449	750	(699)	(48.3)	79	320	(475)	(59.8)
Construction Total	21,497	19,950	(1,547)	(7.2)	15,32	24 14,850	(474)	(3.1)
Domestic	15,788	16,000	211	1.3	14,40	7 14,480	72	0.5
Overseas	5,709	3,950	(1,759)	(30.8)	91	6 370	(546)	(59.6)
Real Estate Business and Other	902	850	(52)	(5.8)	23	34 210	(24)	(10.6)
Total Orders received	22,400	20,800	(1,600)	(7.1)	15,55	59 15,060	(499)	(3.2)

\*\* There have been no revisions to the forecasts previously announced on November 9, 2020.

# **Interest-bearing Debt Balances**

(Yen in 100 millions)

	Consolidated							
	March 31, 2020	Forecasts March 31, 2021	Change	% Change				
Interest-bearing debt (except nonrecourse loans)	1,729	1,800	70	4.1				
Nonrecourse loans	756	700	(56)	(7.4)				
Total Interest-bearing debt	2,485	2,500	14	0.6				

Non-consolidated										
March 31, 2020	Forecasts March 31, 2021	Change	% Change							
1,491	1,500	8	0.6							
	I	_	_							
1,491	1,500	8	0.6							

There have been no revisions to the forecasts previously announced on November 9, 2020.

# 4 Operating Results and Forecasts for Reportable Segments

## (1) Operating Results for the Nine Months Ended December 31, 2020 (YoY Comparison)

【Consolidated】 (Yen in millions)

[Consolidated]	-										in millions)
		Net Sales	-					Operat	ing Income		
	Results     April 1, 2019 - December 31, 2019	Results     April 1, 2020 - December 31, 2020	Change	% Change		Apri	esults I 1, 2019 Iber 31, 2019	Results     April 1, 2020     December 31, 2020		Change	% Change
						% Profit		% Profit			
Building Construction											
Domestic	836,185	677,749	(158,436)	(18.9)		8.0	66,640	5.9	39,699	(26,941)	(40.4)
Overseas	290,221	236,194	(54,027)	(18.6)		2.8	8,239	1.3	2,980	(5,259)	(63.8)
Subtotal	1,126,407	913,943	(212,463)	(18.9)		6.6	74,880	4.7	42,679	(32,201)	(43.0)
Civil Engineering											
Domestic	253,195	248,188	(5,006)	(2.0)		11.5	29,037	13.4	33,175	4,138	14.3
Overseas	53,709	52,275	(1,433)	(2.7)		6.9	3,730	0.3	167	(3,563)	(95.5)
Subtotal	306,904	300,464	(6,440)	(2.1)		10.7	32,767	11.1	33,343	575	1.8
Construction Total											
Domestic	1,089,381	925,937	(163,443)	(15.0)		8.8	95,678	7.9	72,875	(22,803)	(23.8)
Overseas	343,930	288,470	(55,460)	(16.1)		3.5	11,970	1.1	3,147	(8,822)	(73.7)
Subtotal	1,433,311	1,214,408	(218,903)	(15.3)		7.5	107,648	6.3	76,022	(31,625)	(29.4)
Real Estate Business and Other											
Real Estate Business	30,965	31,900	935	3.0		26.8	8,311	27.3	8,711	399	4.8
Other	34,143	30,595	(3,547)	(10.4)		7.2	2,464	6.9	2,115	(348)	(14.1)
Subtotal	65,108	62,496	(2,612)	(4.0)		16.6	10,776	17.3	10,827	51	0.5
Total	1,498,420	1,276,904	(221,515)	(14.8)		7.9	118,424	6.8	86,850	(31,574)	(26.7)

X Consolidated net sales and operating income for each segment show the sales and operating income for external customers.

[Non-consolidated] (Yen in millions)

	Net Sales								
	Results April 1, 2019 - December 31, 2019	April 1, 2019 April 1, 2020		% Change					
Building Construction									
Domestic	811,691	647,425	(164,266)	(20.2)					
Overseas	10,742	4,751	(5,991)	(55.8)					
Subtotal	822,433	652,176	(170,257)	(20.7)					
Civil Engineering									
Domestic	193,950	191,251	(2,699)	(1.4)					
Overseas	15,082	13,030	(2,052)	(13.6)					
Subtotal	209,033	204,281	(4,752)	(2.3)					
Construction Total									
Domestic	1,005,642	838,676	(166,966)	(16.6)					
Overseas	25,825	17,781	(8,043)	(31.1)					
Subtotal	1,031,467	856,457	(175,009)	(17.0)					
Real Estate Business and Other	14,013	14,326	313	2.2					
Total	1,045,480	870,784	(174,696)	(16.7)					

	Gross Profit										
Apr	esults il 1, 2019 nber 31, 2019	Apr	esults il 1, 2020 nber 31, 2020	Change	% Change						
12.4	100,305	11.1	71,636	(28,668)	(28.6)						
5.8	619	1.8	85	(533)	(86.1)						
12.3	100,924	11.0	71,722	(29,202)	(28.9)						
19.1	37,125	22.0	42,008	4,883	13.2						
30.1	4,544	5.9	765	(3,779)	(83.2)						
19.9	41,669	20.9	42,774	1,104	2.7						
13.7	137,430	13.6	113,645	(23,785)	(17.3)						
20.0	5,164	4.8	851	(4,312)	(83.5)						
13.8	142,594	13.4 114,496		(28,098)	(19.7)						
28.6	4,001	26.6	3,815	(186)	(4.7)						
14.0	146,596	13.6	118,311	(28,284)	(19.3)						

# (2) Forecasts for Fiscal Year ending March 31, 2021 (YoY Comparison)

[Consolidated] (Yen in millions)

	(	Consolidated Net	Sales			Cons	olida
	Results April 1, 2019 - March 31, 2020	Forecasts April 1, 2020 - March 31, 2021	Change	% Change	- 1	Results April 1, 2019 - March 31, 2020	
					% Pro	fit	% Pr
Building Construction							
Domestic	1,138,934	1,015,000	(123,934)	(10.9)	7.3	82,680	6
Overseas	398,564	313,000	(85,564)	(21.5)	2.	7 10,773	0
Subtotal	1,537,499	1,328,000	(209,499)	(13.6)	6.	1 93,454	5
Civil Engineering							
Domestic	342,704	351,000	8,295	2.4	11.	39,602	10.
Overseas	72,215	83,000	10,784	14.9	5.	3 4,217	
Subtotal	414,919	434,000	19,080	4.6	10.	43,820	8
Construction Total							
Domestic	1,481,639	1,366,000	(115,639)	(7.8)	8.3	122,283	7
Overseas	470,780	396,000	(74,780)	(15.9)	3.:	14,991	0
Subtotal	1,952,419	1,762,000	(190,419)	(9.8)	7.	137,274	5
Real Estate Business and Other							
Real Estate Business	55,043	49,000	(6,043)	(11.0)	24.	1 13,256	24
Other	65,580	49,000	(16,580)	(25.3)	3.	2,340	6
Subtotal	120,623	98,000	(22,623)	(18.8)	12.	15,596	15
Total	2,073,043	1,860,000	(213,043)	(10.3)	7.	152,871	6

	Consolidated Operating Income										
Ар	esults ril 1, 2019 rch 31, 2020	Ap	recasts ril 1, 2020 rch 31, 2021	Change	% Change						
7.3	82,680	6.4	65,000	(17,680)	(21.4)						
2.7	10,773	0.5	1,500	(9,273)	(86.1)						
6.1	93,454	5.0	66,500	(26,954)	(28.8)						
11.6	39,602	10.7	37,500	(2,102)	(5.3)						
5.8	4,217	_	_	(4,217)	(100.0)						
10.6	43,820	8.6	37,500	(6,320)	(14.4)						
8.3	122,283	7.5	102,500	(19,783)	(16.2)						
3.2	14,991	0.4	1,500	(13,491)	(90.0)						
7.0	137,274	5.9	104,000	(33,274)	(24.2)						
24.1	13,256	24.5	12,000	(1,256)	(9.5)						
3.6	2,340	6.1	3,000	659	28.2						
12.9	15,596	15.3	15,000	(596)	(3.8)						
7.4	152,871	6.4	119,000	(33,871)	(22.2)						

<sup>\*1</sup> Consolidated net sales and operating income for each segment show the sales and operating income for external customers.

[Non-consolidated] (Yen in millions)

	Net Sales					
	Results April 1, 2019 - March 31, 2020	Forecasts April 1, 2020 - March 31, 2021	Change	% Change		
Building Construction						
Domestic	1,099,515	970,000	(129,515)	(11.8)		
Overseas	12,329	5,000	(7,329)	(59.4)		
Subtotal	1,111,845	975,000	(136,845)	(12.3)		
Civil Engineering						
Domestic	262,169	263,000	830	0.3		
Overseas	18,810	25,000	6,189	32.9		
Subtotal	280,979	288,000	7,020	2.5		
Construction Total						
Domestic	1,361,685	1,233,000	(128,685)	(9.5)		
Overseas	31,139	30,000	(1,139)	(3.7)		
Subtotal	1,392,825	1,263,000	(129,825)	(9.3)		
Real Estate Business and Other	23,536	21,000	(2,536)	(10.8)		
Total	1,416,361	1,284,000	(132,361)	(9.3)		

	(Yen in millions)  Gross Profit								
	GIOSS FIORE								
Ap	Results ril 1, 2019 rch 31, 2020	Forecasts April 1, 2020 - March 31, 2021 % Gross Profit		Change	% Change				
44.0	100.054		400.000	(45.054)	(40.4)				
11.2	123,254	11.1	108,000	(15,254)	(12.4)				
6.7	821	_	_	(821)	(100.0)				
11.2	124,076	11.1 108,000		(16,076)	(13.0)				
19.1	50,050	18.8	49,500	(550)	(1.1)				
27.8	5,237	6.0	1,500	(3,737)	(71.4)				
19.7	55,288	17.7	51,000	(4,288)	(7.8)				
12.7	173,305	12.8	157,500	(15,805)	(9.1)				
19.5	6,059	5.0	1,500	(4,559)	(75.2)				
12.9	179,365	12.6	159,000	(20,365)	(11.4)				
20.1	4,736	23.8	5,000	263	5.6				
13.0	184,101	12.8	164,000	(20,101)	(10.9)				

<sup>\*</sup> There have been no revisions to the forecasts previously announced on November 9, 2020.

X2 There have been no revisions to the forecasts previously announced on November 9, 2020.

# 5 Non-consolidated Orders Received, Net Sales and Projects in Process

# (1) Breakdown of Non-consolidated Orders Received

(Yen in millions)

	April 1, 2 - December		April 1, 2 - December		Chan	ge	Previous FY April 1, 2019 - M	
		% of Total		% of Total		% Change		% of Total
Building Construction								
Domestic Public	46,717	4.8	26,780	4.0	(19,936)	(42.7)	141,590	9.1
Domestic Private	734,145	76.4	456,279	68.2	(277,865)	(37.8)	1,051,865	67.6
Domestic total	780,862	81.2	483,060	72.2	(297,802)	(38.1)	1,193,456	76.7
Overseas total	12,257	1.3	1,785	0.3	(10,471)	(85.4)	12,151	0.8
Subtotal	793,119	82.5	484,845	72.5	(308,273)	(38.9)	1,205,607	77.5
Civil Engineering								
Domestic Public	52,861	5.5	99,312	14.8	46,450	87.9	110,135	7.1
Domestic Private	71,079	7.4	69,952	10.5	(1,127)	(1.6)	137,178	8.8
Domestic total	123,941	12.9	169,265	25.3	45,323	36.6	247,314	15.9
Overseas total	30,009	3.1	681	0.1	(29,327)	(97.7)	79,513	5.1
Subtotal	153,950	16.0	169,947	25.4	15,996	10.4	326,827	21.0
Construction Total								
Domestic Public	99,578	10.3	126,093	18.8	26,514	26.6	251,726	16.2
Domestic Private	805,225	83.8	526,232	78.7	(278,993)	(34.6)	1,189,044	76.4
Domestic total	904,804	94.1	652,325	97.5	(252,478)	(27.9)	1,440,770	92.6
Overseas total	42,266	4.4	2,467	0.4	(39,798)	(94.2)	91,664	5.9
Subtotal	947,070	98.5	654,793	97.9	(292,277)	(30.9)	1,532,434	98.5
Real Estate Business and Other	13,968	1.5	14,326	2.1	357	2.6	23,491	1.5
Total	961,039	100	669,119	100	(291,919)	(30.4)	1,555,926	100

## (2) Breakdown of Non-consolidated Net Sales

	April 1,		April 1,		Chan	ge	Previous FY Results April 1, 2019 - March 31, 202	
	- December		- December					
		% of Total		% of Total		% Change		% of Total
Building Construction								
Domestic Public	63,145	6.0	43,389	5.0	(19,755)	(31.3)	76,180	5.4
Domestic Private	748,546	71.6	604,035	69.4	(144,510)	(19.3)	1,023,334	72.2
Domestic total	811,691	77.6	647,425	74.4	(164,266)	(20.2)	1,099,515	77.6
Overseas total	10,742	1.1	4,751	0.5	(5,991)	(55.8)	12,329	0.9
Subtotal	822,433	78.7	652,176	74.9	(170,257)	(20.7)	1,111,845	78.5
Civil Engineering								
Domestic Public	117,092	11.2	115,495	13.3	(1,597)	(1.4)	160,570	11.3
Domestic Private	76,857	7.4	75,755	8.7	(1,102)	(1.4)	101,599	7.2
Domestic total	193,950	18.6	191,251	22.0	(2,699)	(1.4)	262,169	18.5
Overseas total	15,082	1.4	13,030	1.5	(2,052)	(13.6)	18,810	1.3
Subtotal	209,033	20.0	204,281	23.5	(4,752)	(2.3)	280,979	19.8
Construction Total								
Domestic Public	180,237	17.2	158,884	18.3	(21,353)	(11.8)	236,751	16.7
Domestic Private	825,404	79.0	679,791	78.1	(145,612)	(17.6)	1,124,934	79.4
Domestic total	1,005,642	96.2	838,676	96.4	(166,966)	(16.6)	1,361,685	96.1
Overseas total	25,825	2.5	17,781	2.0	(8,043)	(31.1)	31,139	2.2
Subtotal	1,031,467	98.7	856,457	98.4	(175,009)	(17.0)	1,392,825	98.3
Real Estate Business and Other	14,013	1.3	14,326	1.6	313	2.2	23,536	1.7
Total	1,045,480	100	870,784	100	(174,696)	(16.7)	1,416,361	100

# (3) Breakdown of Non-consolidated Project in Process

								(Yen in millions)
	December 31, 2019		December 31, 2020		Change		March 31, 2020	
		% of Total	[	% of Total		% Change		% of Total
Building Construction								
Domestic Public	77,888	4.9	143,117	8.9	65,229	83.7	159,725	8.8
Domestic Private	1,099,058	69.3	994,234	61.8	(104,824)	(9.5)	1,141,990	63.1
Domestic total	1,176,946	74.2	1,137,351	70.7	(39,595)	(3.4)	1,301,716	71.9
Overseas total	12,788	0.8	8,129	0.5	(4,659)	(36.4)	11,094	0.6
Subtotal	1,189,735	75.0	1,145,480	71.2	(44,254)	(3.7)	1,312,811	72.5
Civil Engineering								
Domestic Public	209,850	13.3	207,464	12.9	(2,385)	(1.1)	223,647	12.4
Domestic Private	141,579	8.9	177,133	11.0	35,553	25.1	182,936	10.1
Domestic total	351,430	22.2	384,598	23.9	33,167	9.4	406,584	22.5
Overseas total	44,486	2.8	77,914	4.9	33,428	75.1	90,263	5.0
Subtotal	395,917	25.0	462,513	28.8	66,595	16.8	496,847	27.5
Construction Total								
Domestic Public	287,738	18.2	350,582	21.8	62,843	21.8	383,373	21.2
Domestic Private	1,240,638	78.2	1,171,368	72.8	(69,270)	(5.6)	1,324,927	73.2
Domestic total	1,528,377	96.4	1,521,950	94.6	(6,427)	(0.4)	1,708,300	94.4
Overseas total	57,274	3.6	86,043	5.4	28,769	50.2	101,357	5.6
Subtotal	1,585,652	100.0	1,607,994	100.0	22,341	1.4	1,809,658	100.0
Real Estate Business and Other	_	_	_	_	_	_	_	_
Total	1,585,652	100	1,607,994	100	22,341	1.4	1,809,658	100

# **6 Consolidated Financial Statements**

# (1) Consolidated Balance Sheets

	March 31, 2020	December 31, 2020	Change
ssets		<u> </u>	
Current assets			
Cash and deposits	315,027	251,271	(63,756)
Notes and accounts receivable from completed construction contracts and other	773,694	722,642	(51,052)
Electronically recorded monetary claims	12,680	15,151	2,470
Short-term investment securities	7,103	4,172	(2,931)
Real estate for sale	11,937	11,792	(144)
Costs on uncompleted construction contracts	38,141	69,108	30,966
Costs on real estate business	15,171	18,708	3,537
Inventories for PFI and other projects	53,500	37,399	(16,100)
Other inventories	8,744	8,938	194
Accounts receivable	75,125	76,269	1,143
Other	22,749	45,608	22,858
Allowance for doubtful accounts	(118)	(130)	(11)
Total current assets	1,333,757	1,260,932	(72,825)
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	120,866	117,784	(3,082)
Machinery, vehicles, tools, furniture and fixtures	55,274	52,381	(2,892)
Land	367,701	384,170	16,469
Lease assets	236	226	(9)
Construction in progress	28,112	46,041	17,928
Total property, plant and equipment	572,190	600,604	28,413
Intangible assets	6,367	6,609	241
Investments and other assets			
Investment securities	290,719	310,497	19,778
Long-term loans receivable	2,109	1,974	(134)
Deferred tax assets	1,846	1,754	(92)
Other	23,496	42,096	18,600
Allowance for doubtful accounts	(191)	(192)	(0)
Total investments and other assets	317,981	356,131	38,149
Total noncurrent assets	896,539	963,344	66,805

#### (1) Consolidated Balance Sheets

Interest-bearing debt balances

(Yen in millions) March 31, 2020 December 31, 2020 Change Liabilities Current liabilities Notes and accounts payable for construction contracts and other 536,863 423,133 (113,729)Electronically recorded obligations 118,976 112,060 (6,916)54.823 Short-term loans payable 83.088 28.264 Current portion of nonrecourse loans 7,631 7,484 (146)Commercial papers 30,000 30.000 Lease obligations 839 425 (413)27,209 1,233 Income taxes payable (25,975)Advances received on uncompleted construction contracts 109,216 127,936 18,720 Deposits received 121,611 117,804 (3,806)Provision for warranties for completed construction 4,313 3,766 (546)Provision for loss on construction contracts 12,694 11,689 (1.004)Provision for loss on Antimonopoly Act 4,145 (4,145)Other 91,845 (14,596)77,249 Total current liabilities 1,090,170 995,873 (94,296)Noncurrent liabilities 40,000 Bonds payable 40,000 78,104 103,674 25,570 Long-term loans payable Nonrecourse loans 67,993 62,653 (5,339)Lease obligations 442 307 (134)Deferred tax liabilities 5,336 16,374 11,037 Deferred tax liabilities for land revaluation 18,893 18,741 (151)Provision for stock payments for directors 433 408 (25)Provision for environmental measures 239 26 (213)52,598 Liability for retirement benefits 53,631 1,033 Other 25,584 25,204 (380)Total noncurrent liabilities 289,627 321,022 31,395 Total liabilities 1,316,896 (62,901) 1,379,798 Net assets Shareholders' equity Capital stock 57,752 57,752 Capital surplus 42,825 42,684 (140)Retained earnings 587,012 633,893 46,880 Treasury stock (2,121)(2,096)24 Total shareholders' equity 685,469 732,234 46,764 Accumulated other comprehensive income 104,775 14,171 Valuation difference on available-for-sale securities 118,947 Deferred gains (losses) on hedges 6.837 5,669 (1,167)Revaluation reserve for land 19,076 20,379 1,302 Foreign currency translation adjustments 1,306 (439)(1,746)Retirement benefit asset and liability adjustments 426 197 (229)Total accumulated other comprehensive income 132,422 144,754 12,331 Non-controlling interests 32,606 30,391 (2,214)56,881 Total net assets 850,498 907,380 Total liabilities and net assets 2,230,297 2,224,276 (6,020)(Reference)

248,552

326,901

78,348

# (2) Consolidated Statements of Income

Net sales         1,433,311           Net sales of completed construction contracts         1,439,3311           Net sales of real estate business and other         65,108           Total net sales         1,498,420           Cost of sales         1,256,942           Cost of sales on completed construction contracts         1,256,942           Cost of sales on real estate business and other         48,572           Total cost of sales         176,369           Gross profit         176,369           Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         959           Dividends income         9,534           Non-operating expenses         1,446           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         125,663           Extraordinary income	1,214,408 62,496 1,276,904 1,069,471 45,878 1,115,350 144,936 16,617	(218,903) (2,612) (221,515)
Net sales of real estate business and other         55,108           Total net sales         1,498,420           Cost of sales         1,256,942           Cost of sales on completed construction contracts         1,256,942           Cost of sales on real estate business and other         48,572           Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating expenses         1,345           Interest expenses         1,345           Other         649           Extraordinary income         125,663           Extraordinary income         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other <t< td=""><td>62,496 1,276,904 1,069,471 45,878 1,115,350</td><td>(2,612)</td></t<>	62,496 1,276,904 1,069,471 45,878 1,115,350	(2,612)
Total net sales         1,498,420           Cost of sales         Cost of sales on completed construction contracts         1,256,942           Cost of sales on real estate business and other         48,572           Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of provision for loss on Antimonopoly Act         2,096           <	1,276,904 1,069,471 45,878 1,115,350 144,936	(221,515)
Cost of sales         1,256,942           Cost of sales on completed construction contracts         1,256,942           Cost of sales on real estate business and other         48,572           Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         125,663           Extraordinary income         2,096           Gain on sales of investment securities         3,516           Gain on sales of provision for loss on Antimonopoly Act         2,096           Other         18	1,069,471 45,878 1,115,350 144,936	, ,
Cost of sales on completed construction contracts         1,256,942           Cost of sales on real estate business and other         48,572           Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         16,536           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss	45,878 1,115,350 144,936	(187 471)
Cost of sales on real estate business and other         48,572           Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         16,536           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         1,000	45,878 1,115,350 144,936	(187 471)
Total cost of sales         1,305,515           Gross profit         176,369           Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of provision for loss on Antimonopoly Act         2,096           Other         188           Total extraordinary income         5,940           Extraordinary loss         1           Loss on valuation of investment securities         710           Impai	1,115,350 144,936	(,,
Gross profit         176,369           Gross profit on completed construction contracts         16,536           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         1           Loss on valuation of investment securities         710           Impairment loss         118	144,936	(2,693)
Gross profit on completed construction contracts         176,369           Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         Loss on valuation of investment securities         710           Impairment loss         118	•	(190,164)
Gross profit on real estate business and other         16,536           Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         10           Loss on valuation of investment securities         710           Impairment loss         118	•	
Total gross profit         192,905           Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         Loss on valuation of investment securities         710           Impairment loss         118	16,617	(31,432)
Selling, general and administrative expenses         74,481           Operating income         118,424           Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         10           Loss on valuation of investment securities         710           Impairment loss         118		81
Operating income         118,424           Non-operating income         959           Interest income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         5,940           Loss on valuation of investment securities         710           Impairment loss         118	161,554	(31,351)
Non-operating income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         710           Loss on valuation of investment securities         710           Impairment loss         118	74,703	222
Interest income         959           Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         Loss on valuation of investment securities         710           Impairment loss         118	86,850	(31,574)
Dividends income         6,811           Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         Loss on valuation of investment securities         710           Impairment loss         118		
Other         1,463           Total non-operating income         9,234           Non-operating expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         10           Loss on valuation of investment securities         710           Impairment loss         118	627	(332)
Total non-operating income         9,234           Non-operating expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         10           Loss on valuation of investment securities         710           Impairment loss         118	5,395	(1,415)
Non-operating expenses Interest expenses Other 649 Total non-operating expenses 1,995 Ordinary income 125,663  Extraordinary income Gain on sales of investment securities Gain on sales of noncurrent assets Reversal of provision for loss on Antimonopoly Act Other 189 Total extraordinary income Extraordinary income 5,940  Extraordinary loss Loss on valuation of investment securities 710 Impairment loss	873	(589)
Interest expenses         1,345           Other         649           Total non-operating expenses         1,995           Ordinary income         125,663           Extraordinary income         3,516           Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         1           Loss on valuation of investment securities         710           Impairment loss         118	6,896	(2,337)
Other 649 Total non-operating expenses 1,995 Ordinary income 125,663  Extraordinary income 3,516 Gain on sales of investment securities 3,516 Gain on sales of noncurrent assets 138 Reversal of provision for loss on Antimonopoly Act 2,096 Other 189 Total extraordinary income 5,940  Extraordinary loss Loss on valuation of investment securities 710 Impairment loss 118		
Total non-operating expenses 1,995  Ordinary income 125,663  Extraordinary income  Gain on sales of investment securities 3,516  Gain on sales of noncurrent assets 138  Reversal of provision for loss on Antimonopoly Act 2,096  Other 189  Total extraordinary income 5,940  Extraordinary loss  Loss on valuation of investment securities 710  Impairment loss 118	1,333	(11)
Ordinary income 125,663  Extraordinary income  Gain on sales of investment securities 3,516  Gain on sales of noncurrent assets 138  Reversal of provision for loss on Antimonopoly Act 2,096  Other 189  Total extraordinary income 5,940  Extraordinary loss  Loss on valuation of investment securities 710  Impairment loss 118	1,331	681
Extraordinary income  Gain on sales of investment securities Gain on sales of noncurrent assets Reversal of provision for loss on Antimonopoly Act Other 189  Total extraordinary income 5,940  Extraordinary loss Loss on valuation of investment securities Impairment loss 118	2,665	669
Gain on sales of investment securities         3,516           Gain on sales of noncurrent assets         138           Reversal of provision for loss on Antimonopoly Act         2,096           Other         189           Total extraordinary income         5,940           Extraordinary loss         5,940           Loss on valuation of investment securities         710           Impairment loss         118	91,082	(34,581)
Gain on sales of noncurrent assets  Reversal of provision for loss on Antimonopoly Act Other  Total extraordinary income  Extraordinary loss Loss on valuation of investment securities Impairment loss  138  138  2,096  2,096  2,996  189  710  189  1118		
Reversal of provision for loss on Antimonopoly Act 2,096 Other 189  Total extraordinary income 5,940  Extraordinary loss Loss on valuation of investment securities 710 Impairment loss 118	3,432	(84)
Other 189  Total extraordinary income 5,940  Extraordinary loss  Loss on valuation of investment securities 710  Impairment loss 118	1,348	1,210
Total extraordinary income 5,940  Extraordinary loss  Loss on valuation of investment securities 710  Impairment loss 118	1,026	(1,069)
Extraordinary loss  Loss on valuation of investment securities  Impairment loss  118	225	35
Loss on valuation of investment securities 710 Impairment loss 118	6,032	92
Impairment loss 118		
·	1,308	598
Other 636	685	567
	634	(1)
Total extraordinary losses 1,465	2,629	1,163
Profit before income taxes 130,139	94,485	(35,653)
Income taxes-current 33,986	16,926	(17,059)
Income taxes-deferred 1,372	4,887	3,514
Total income taxes 35,359	21,814	(13,545)
Profit 94,780		(22,108)
Profit attributable to non-controlling interests 3,017	72,671	(1,506)
Profit attributable to owners of parent 91,763	72,671 1,510	(20,602)

# (3) Consolidated Statements of Comprehensive Income

	April 1, 2019 - December 31, 2019	April 1, 2020 - December 31, 2020
Profit	94,780	72,671
Other comprehensive income		
Valuation difference on available-for-sale securities	1,413	14,184
Deferred gains (losses) on hedges	2,599	(1,321)
Foreign currency translation adjustment	824	(3,968)
Retirement benefit adjustment	(497)	(228)
Share of other comprehensive income of associates accounted for using equity method	(9)	136
Total other comprehensive income	4,331	8,802
Comprehensive income	99,111	81,474
Comprehensive income attributable to owners of parent	95,442	82,189
Comprehensive income attributable to non-controlling interests	3,669	(715)

# 7 Non-consolidated Financial Statements

# (1) Non-consolidated Balance Sheets

			(Yen in millions)
	March 31, 2020	December 31, 2020	Change
ssets			
Current assets			
Cash and deposits	183,648	132,695	(50,953)
Notes receivable—trade	1,609	3,521	1,911
Electronically recorded monetary claims	10,324	12,897	2,573
Accounts receivable from completed construction contracts	604,250	554,255	(49,994)
Accounts receivable - real estate business and other	8,349	2,367	(5,982)
Short-term investment securities	154	7	(146)
Real estate for sale	3,512	3,774	261
Costs on uncompleted construction contracts	33,765	61,866	28,101
Costs on real estate business and other	4,144	4,735	590
Short-term loans receivable	79,583	57,163	(22,420)
Accounts receivable — other	71,619	71,374	(245)
Other	21,587	42,830	21,243
Allowance for doubtful accounts	(76)	(68)	8
Total current assets	1,022,474	947,422	(75,052)
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	61,546	49,224	(12,322)
Machinery, equipment and vehicles	10,131	8,924	(1,206)
Tools, furniture and fixtures	2,688	3,293	605
Land	198,186	173,331	(24,854)
Leased assets	7	25	17
Construction in progress	8,960	17,818	8,858
Total property, plant and equipment	281,520	252,617	(28,902)
Intangible assets	3,551	3,603	52
Investments and other assets			
Investment securities	278,000	297,788	19,788
Shares and investments in capital of subsidiaries and affiliates	60,544	122,534	61,989
Long-term loans receivable	48,628	75,651	27,022
Claims provable in bankruptcy, claims provable in rehabilitation and other	1,865	2,055	190
Other	9,031	9,750	719
Allowance for doubtful accounts	(945)	(1,019)	(73)
Total investments and other assets	397,124	506,760	109,636
Total noncurrent assets	682,195	762,981	80,785
otal assets	1,704,670	1,710,404	5,733

#### (1) Non-consolidated Balance Sheets

(Yen in millions) March 31, 2020 December 31, 2020 Change Liabilities Current liabilities Notes payable-trade 10,327 12,496 2,168 Electronically recorded obligations 119,469 111,252 (8,217)Accounts payable for construction contracts 295,338 388.886 (93.548)Accounts payable-real estate and other 1 149 389 (759)Short-term loans payable 39.729 68.644 28.915 Commercial papers 30,000 30,000 Lease obligations 4 8 3 Accounts payable 18,854 5,325 (13,528)Accrued expenses 17,880 11,530 (6,349)24,588 (24,588) Income taxes payable Advances received on uncompleted construction contracts 72,956 95,009 22,053 Deposit received-real estate and other 3.476 2,199 1.276 Deposits received 115,711 113,708 (2,002)Provision for warranties for completed construction 3,867 3,292 (575)Provision for loss on construction contracts 11,881 11,296 (585)Provision for loss on Antimonopoly Act 4,145 (4,145)Deposits received from employees 26,439 27.615 1.175 Other 1,195 1,137 (57)Total current liabilities 858,362 790.519 (67,842)Noncurrent liabilities 40,000 40,000 Bonds payable Long-term loans payable 69,443 82,746 13,303 Lease obligations 19 16 Deferred tax liabilities 12,000 21,665 9,665 Deferred tax liabilities for land revaluation 15,555 15,403 (151)Provision for retirement benefits 45,293 45,847 553 Provision for stock payments for directors 408 433 (25)Provision for loss on business of subsidiaries and affiliates 2,068 2,419 351 Provision for environmental measures 213 (213)Other 5,140 4,983 (157)Total noncurrent liabilities 190,152 213,492 23,340 Total liabilities 1,004,012 (44,501) 1 048 514 Net assets Shareholders' equity Capital stock 57,752 57,752 Capital surplus Legal capital surplus 41,694 41,694 Total capital surpluses 41,694 41,694 Retained earnings Legal retained earnings 14,438 14,438 Other retained earnings Reserve for advanced depreciation of noncurrent assets 2,463 2,427 (36)General reserve 315,000 315.000 Retained earnings brought forward 105.861 140,701 34 839 34,803 Total retained earnings 437,763 472,566 Treasury stock (2,121)(2,096)Total shareholders' equity 535,088 569,916 34,827 Valuation and translation adjustments Valuation difference on available-for-sale securities 104,712 118,790 14,077 Deferred gains (losses) on hedges (16)10 26 Revaluation reserve for land 16,370 17.673 1,303 Total valuation and translation adjustments 121,067 136,474 15.407 Total net assets 656,156 706,391 50,235 Total liabilities and net assets 1,704,670 1,710,404 5,733 (Reference) Interest-bearing debt balances 149,172 221,390 72,218

## (2) Non-consolidated Statements of Income

	April 1, 2019 - December 31, 2019	April 1, 2020 - December 31, 2020	Change
Net sales			
Net sales of completed construction contracts	1,031,467	856,457	(175,009)
Net sales of real estate business and other	14,013	14,326	313
Total net sales	1,045,480	870,784	(174,696)
Cost of sales	1,040,400	010,104	(174,000)
Cost of sales on completed construction contracts	888,872	741,961	(146,911)
Cost of sales on real estate business and other	10,011	10,511	499
Total cost of sales	898,884	752,472	(146,411)
	030,004	102,412	(140,411)
Gross profit	140 504	114 406	(29,009)
Gross profit on completed construction contracts  Gross profit on real estate business and other	142,594 4,001	114,496 3,815	(28,098) (186)
•		·	, ,
Total gross profit	146,596	118,311	(28,284)
Selling, general and administrative expenses	52,328	52,422	94
Operating income	94,268	65,889	(28,379)
Non-operating income			
Interest and dividend income	9,463	9,779	316
Other	732	235	(496)
Total non-operating income	10,196	10,015	(180)
Non-operating expenses			
Interest expenses	609	679	70
Provision of allowance for doubtful accounts	30	63	33
Other	688	1,035	346
Total non-operating expenses	1,327	1,778	450
Ordinary income	103,136	74,125	(29,010)
Extraordinary income			
Gain on sales of investment securities	3,381	3,370	(11)
Gain on sales of noncurrent assets	103	1,284	1,181
Reversal of provision for loss on Antimonopoly Act	_	1,026	1,026
Other	188	215	26
Total extraordinary income	3,673	5,897	2,223
Extraordinary loss			
Loss on sales of noncurrent assets	12	3,395	3,383
Loss on valuation of investment securities	710	1,308	598
Other	595	1,034	438
Total extraordinary losses	1,318	5,739	4,420
Profit before income taxes	105,491	74,284	(31,207)
Income taxes-current	28,262	11,877	(16,384)
Income taxes-deferred	1,440	3,323	1,882
Total income taxes	29,702	15,200	(14,502)
Profit	75,788	59,084	(16,704)