

# 1st Quarter Financial Results

(April 1, 2021 to June 30, 2021)

August 5, 2021



## Contents

1	Summary of Financial Results	1
2	Qualitative Information	2
3	Financial Highlights	4
4	Operating Results and Forecasts for Reportable Segments	7
5	Non-consolidated Orders Received, Net Sales and Projects in Process	9
6	Consolidated Financial Statements	11
7	Non-consolidated Financial Statements	16

Disclaimer: This "Financial Results" is the English version of the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" released on August 5, 2021. It was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" and this document, the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" will prevail. This document includes forward-looking statements based on the information available at the time the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" were released. Actual results may vary from the forward-looking statements contained herein due to various factors. Obayashi Corporation (non-consolidated) is called the "Company" in these materials.

# 1 Summary of Financial Results

## (1) Consolidated Financial Results for the Three Months Ended June 30, 2021

### ① Consolidated Business Results

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%
Three Months Ended June 30, 2021	436,414	5.1	14,478	(26.6)	17,648	(21.3)	12,293	(46.0)
Three Months Ended June 30, 2020	415,109	(7.1)	19,733	(22.3)	22,418	(20.3)	22,758	0.1

(Note) Comprehensive income : [Three Months Ended June 30, 2021] 19,166 million yen, (26.4)% ; [Three Months Ended June 30, 2020] 26,046 million yen, 121.4%

	Profit attributable to owners of parent per Share (EPS)
	Yen
Three Months Ended June 30, 2021	17.13
Three Months Ended June 30, 2020	31.71

### ② Consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Assets per Share (BPS)	
	Yen in millions	%	Yen in millions	%	Yen	%	Yen	
As of June 30, 2021	2,296,667		971,946		40.9		1,309.65	
As of March 31, 2021	2,272,628		961,979		41.0		1,297.25	

(For reference) Equity (net assets less non-controlling interests) : [As of June 30, 2021] 939,903 million yen ; [As of March 31, 2021] 931,008 million yen

## (2) Consolidated Forecast for Fiscal Year Ending March 31, 2022

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent		Profit attributable to owners of parent per Share (EPS)	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen	
Full Year	1,910,000	8.1	95,000	(22.9)	98,500	(23.5)	71,500	(27.6)		99.63

※ There have been no revisions to the forecasts previously announced on May 12, 2021

## (3) Non-consolidated Financial Results for the Three Months Ended June 30, 2021

### ① Non-consolidated Business Results

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS)	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen	
Three Months Ended June 30, 2021	314,783	15.0	7,314	(41.1)	11,988	(34.9)	9,076	(51.6)		12.65
Three Months Ended June 30, 2020	273,682	(8.9)	12,416	(35.4)	18,420	(21.9)	18,752	2.7		26.13

### ② Non-consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Assets per Share (BPS)	
	Yen in millions	%	Yen in millions	%	Yen	%	Yen	
As of June 30, 2021	1,765,645		743,522		42.1		1,036.02	
As of March 31, 2021	1,758,937		748,087		42.5		1,042.38	

(Reference) Equity (net assets less non-controlling interests) : [As of June 30, 2021] 743,522 million yen ; [As of March 31, 2021] 748,087 million yen

## (4) Non-consolidated Forecast for Fiscal Year Ending March 31, 2022

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS)	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen	
Full Year	1,365,000	(10.9)	65,000	(30.4)	72,500	(30.2)	55,000	(32.3)		76.64

※ There have been no revisions to the forecasts previously announced on May 12, 2021

## (5) Dividends

	Dividend per Share					Total dividends paid (full year)	Dividend Payout Ratio (Consolidated)	Dividends-Net Assets Ratio (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total			
FY ended Mar. 31, 2021	—	Yen 16.00	—	Yen 16.00	Yen 32.00	Yen 22,977	23.2	2.6
FY ending Mar. 31, 2022 (including Forecast)	—	16.00		16.00	32.00		32.1	

※ There have been no revisions to the forecasts previously announced on May 12, 2021

## 2 Qualitative Information

### (1) Overview of consolidated business results

Consolidated net sales for the first three months of the fiscal year under review (from April 1 to June 30, 2021) were 436.4 billion yen, an increase of 21.3 billion yen (5.1%) from the first quarter of the previous fiscal year. In the overseas building construction business, the impact of the spread of the novel coronavirus (COVID-19) resulted in a decline in orders received last fiscal year for some subsidiaries and an accompanying decline in net sales. However, steady progress on multiple large construction projects in the domestic building construction business more than covered for this decline, resulting an increase in total net sales. The following two factors caused a deterioration in profitability. In the domestic civil engineering business, profitability on some large projects declined due to design changes. The profitability of overseas subsidiaries in the building construction business declined due to the relative comparison of the current fiscal year with the previous fiscal year, in which highly profitable large construction projects were completed. As a result of these and other factors, operating income was 14.4 billion yen, a decrease of 5.2 billion yen (26.6%) from the same period in the previous fiscal year. Ordinary income was 17.6 billion yen, a decrease of 4.7 billion yen (21.3%) year-on-year, and profit attributable to owners of parent was 12.2 billion yen, a decrease of 10.4 billion yen (46.0%) year-on-year.

### (2) Overview of consolidated financial position

Total assets as of June 30, 2021 increased by 24.0 billion yen (1.1%) compared with the balance at the end of the previous fiscal year (March 31, 2021), to 2,296.6 billion yen. This was mainly due to a decrease in “Inventories for PFI and other projects” and increases in “Construction in progress” mainly due to the acquisition of commercial real estate, and in “Cash and deposits.”

Total liabilities as of June 30, 2021 increased by 14.0 billion yen (1.1%) compared with the balance at the end of the previous fiscal year, to 1,324.7 billion yen. This was mainly due to increases in “Advances received on uncompleted construction contracts” and “Short-term loans payable” which exceeded a decrease in trade payables related to construction costs, which are the sum of “Notes and accounts payable for construction contracts and other” and “Electronically recorded obligations.” The balance of interest-bearing debt as of June 30, 2021 increased by 5.9 billion yen (2.3%) compared with the balance at the end of the previous fiscal year (March 31, 2021), to 271.9 billion yen.

Total net assets as of June 30, 2021 increased by 9.9 billion yen (1.0%) compared with the balance at the end of the previous fiscal year, to 971.9 billion yen. This was mainly due to an increase in “Retained earnings” from the recognition of profit attributable to owners of parent.

As a result, the equity ratio as of June 30, 2021 was 40.9%, down 0.1 percentage points from the end of the previous fiscal year.

### (3) Consolidated forecasts for fiscal year ending March 31, 2022

The consolidated forecasts for the full year (ending March 31, 2022) have not been revised from those announced when financial results were announced on May 12, 2021.

### (4) Response to COVID-19

The Company formulated the Basic Plan of Action to Prevent the Spread of the Novel Coronavirus in May 2020, based on guidelines formulated by industry organizations. A version for construction sites, Guidelines for Actions to Prevent the Spread of the Novel Coronavirus at Construction Sites, was formulated in June 2020.

Based on these plans of action, we are working to maintain business activities and achieve results on par with pre-COVID-19 levels, as we take steps to establish office and work environments that avoid the three crowded conditions of “close contacts, crowded places and closed spaces” and other steps to prevent the spread of novel coronavirus infections and to minimize the impact when someone is infected.

As we focus on maintaining business activities overseas in countries where we do business, we are also taking necessary precautions such as temporarily repatriating employees and their families who are living overseas, in light of the status of COVID-19 spread, the state of the healthcare system, and other considerations in these countries.

The Obayashi Group will continue to place the highest priority on protecting the health and lives of and ensuring safe living conditions for all involved, and will implement additional safety measures as needed in the future as we work in earnest to respond to the demand for new construction needed in the COVID-19 and post-COVID-19 eras. Such demand includes establishment of public infrastructure and construction needed to ensure the continuity of private-sector businesses, as well as data center construction and renovation work to adapt to new lifestyles.

### 3 Financial Highlights

#### (1) Financial Results for the Three Months Ended June 30, 2021 (YoY Comparison)

(Yen in 100 millions)

	Consolidated					Non-consolidated			
	Results April 1, 2020 June 30, 2020	Results April 1, 2021 June 30, 2021	Change	% Change		Results April 1, 2020 June 30, 2020	Results April 1, 2021 June 30, 2021	Change	% Change
Net sales of completed construction contracts	3,930	4,136	205	5.2		2,675	3,107	431	16.1
Building Construction	—	—	—	—		2,076	2,458	382	18.4
Civil Engineering	—	—	—	—		599	648	48	8.2
Gross profit on completed construction contracts	9.8	8.5	(34)	(9.0)		10.6	8.3	(26)	(9.4)
Building Construction	—	—	—	—		9.0	8.0	10	5.7
Civil Engineering	—	—	—	—		16.0	9.1	(37)	(38.7)
Net sales of real estate business and other	220	227	7	3.4		60	40	(20)	(32.9)
Gross profit on real estate business and other	27.1	27.8	3	5.9		20.4	23.6	(2)	(22.2)
<b>Net sales</b>	<b>4,151</b>	<b>4,364</b>	<b>213</b>	<b>5.1</b>		<b>2,736</b>	<b>3,147</b>	<b>411</b>	<b>15.0</b>
Gross profit	10.7	9.5	(30)	(7.0)		10.8	8.5	(29)	(9.9)
Selling, general and administrative expenses	5.9	6.2	21	8.7		6.3	6.2	21	12.7
(Personnel expenses)	144	145	1			93	95	2	
(Others)	103	123	20			77	97	19	
<b>Operating Income</b>	<b>4.8</b>	<b>3.3</b>	<b>(52)</b>	<b>(26.6)</b>		<b>4.5</b>	<b>2.3</b>	<b>(51)</b>	<b>(41.1)</b>
Non-operating income		32	4	15.2			63	(13)	(21.9)
Non-operating expenses		5	0	0.8			3	(0)	(18.1)
<b>Ordinary income</b>	<b>5.4</b>	<b>4.0</b>	<b>(47)</b>	<b>(21.3)</b>		<b>6.7</b>	<b>3.8</b>	<b>(64)</b>	<b>(34.9)</b>
Extraordinary income		25	1	(95.9)			24	(23)	(97.7)
Extraordinary loss		0	4	404.6			33	(28)	(86.7)
Income before income taxes	6.0	4.0	(76)	(30.6)		6.4	3.7	(59)	(33.8)
Total income taxes		15	30	190.3			(12)	25	—
Profit		232	(106)	(45.8)			—	—	—
Profit attributable to non-controlling interests (deduction)		5	3	(37.1)			—	—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>5.5</b>	<b>2.8</b>	<b>(104)</b>	<b>(46.0)</b>		<b>6.9</b>	<b>2.9</b>	<b>(96)</b>	<b>(51.6)</b>

#### Orders Received

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	Results April 1, 2020 June 30, 2020	Results April 1, 2021 June 30, 2021	Change	% Change	Results April 1, 2020 June 30, 2020	Results April 1, 2021 June 30, 2021	Change	% Change
Building Construction	2,064	3,112	1,048	50.8	1,022	2,113	1,091	106.8
Domestic	1,120	2,225	1,104	98.6	1,007	2,110	1,103	109.6
Overseas	943	887	(56)	(6.0)	15	2	(12)	(80.3)
Civil Engineering	694	1,350	655	94.3	460	1,002	541	117.6
Domestic	603	1,259	656	108.6	457	1,001	543	118.9
Overseas	90	90	(0)	(0.4)	3	1	(1)	(48.7)
Construction Total	2,759	4,463	1,704	61.8	1,483	3,116	1,633	110.1
Domestic	1,724	3,485	1,760	102.1	1,464	3,111	1,647	112.5
Overseas	1,034	977	(56)	(5.5)	18	4	(13)	(74.4)
Real Estate Business and Other	229	173	(55)	(24.3)	60	40	(20)	(32.9)
Total Orders received	2,988	4,637	1,648	55.1	1,543	3,157	1,613	104.5

#### Interest-bearing Debt Balances

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	March 31, 2021	June 30, 2021	Change	% Change	March 31, 2021	June 30, 2021	Change	% Change
Interest-bearing debt (except nonrecourse loans)	1,963	2,038	75	3.8	1,604	1,667	63	3.9
Nonrecourse loans	695	680	(15)	(2.2)	—	—	—	—
Total Interest-bearing debt	2,659	2,719	59	2.3	1,604	1,667	63	3.9

## (2) Financial Results for the Three Months Ended June 30, 2021 (Progress toward Full-Year Forecasts)

(Yen in 100 millions)

	Consolidated				Non-consolidated					
		Results April 1, 2021 June 30, 2021	Forecasts April 1, 2021 - March 31, 2022	% Progress		Results April 1, 2021 June 30, 2021	Forecasts April 1, 2021 - March 31, 2022	% Progress		
Net sales of completed construction contracts	%	4,136	%	17,800	23.2	%	3,107	%	13,400	23.2
[ Building Construction		—		—	—		2,458		10,350	23.8
Civil Engineering		—		—	—		648		3,050	21.3
Gross profit on completed construction contracts	8.5	350	10.3	1,830	19.2	8.3	256	10.4	1,390	18.4
[ Building Construction		—		—	—	8.0	197	8.9	925	21.3
Civil Engineering		—		—	—	9.1	58	15.2	465	12.7
Net sales of real estate business and other		227		1,300	17.5		40		250	16.3
Gross profit on real estate business and other	27.8	63	18.5	240	26.4	23.6	9	24.0	60	16.1
<b>Net sales</b>		<b>4,364</b>		<b>19,100</b>	<b>22.8</b>		<b>3,147</b>		<b>13,650</b>	<b>23.1</b>
Gross profit	9.5	413	10.8	2,070	20.0	8.5	266	10.6	1,450	18.3
Selling, general and administrative expenses	6.2	269	5.8	1,120	24.0	6.2	192	5.8	800	24.1
(Personnel expenses)		145		590			95		391	
(Others)		123		530			97		409	
<b>Operating Income</b>	<b>3.3</b>	<b>144</b>	<b>5.0</b>	<b>950</b>	<b>15.2</b>	<b>2.3</b>	<b>73</b>	<b>4.8</b>	<b>650</b>	<b>11.3</b>
Non-operating income		37		70	53.1		49		90	55.3
Non-operating expenses		5		35	15.6		3		15	20.2
<b>Ordinary income</b>	<b>4.0</b>	<b>176</b>	<b>5.2</b>	<b>985</b>	<b>17.9</b>	<b>3.8</b>	<b>119</b>	<b>5.3</b>	<b>725</b>	<b>16.5</b>
Extraordinary income		1		30	3.5		0		30	1.9
Extraordinary loss		4		—	—		4		—	—
Income before income taxes	4.0	172	5.3	1,015	17.0	3.7	116	5.5	755	15.4
Total income taxes		46		280	16.6		25		205	12.3
Profit		126		735	17.2		—		—	—
Profit attributable to non-controlling interests (deduction)		3		20	16.6		—		—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>2.8</b>	<b>122</b>	<b>3.7</b>	<b>715</b>	<b>17.2</b>	<b>2.9</b>	<b>90</b>	<b>4.0</b>	<b>550</b>	<b>16.5</b>

※ There have been no revisions to the forecasts previously announced on May 12, 2021.

## Orders Received

(Yen in 100 millions)

	Consolidated				Non-consolidated				
		Results April 1, 2021 June 30, 2021	Forecasts April 1, 2021 - March 31, 2022	% Progress		Results April 1, 2021 June 30, 2021	Forecasts April 1, 2021 - March 31, 2022	% Progress	
Building Construction		3,112		14,400	21.6	2,113		10,550	20.0
Domestic		2,225		10,950	20.3	2,110		10,500	20.1
Overseas		887		3,450	25.7	2		50	5.9
Civil Engineering		1,350		4,550	29.7	1,002		3,250	30.9
Domestic		1,259		3,700	34.1	1,001		2,800	35.8
Overseas		90		850	10.7	1		450	0.4
Construction Total		4,463		18,950	23.6	3,116		13,800	22.6
Domestic		3,485		14,650	23.8	3,111		13,300	23.4
Overseas		977		4,300	22.7	4		500	1.0
Real Estate Business and Other		173		950	18.3	40		250	16.3
<b>Total Orders received</b>		<b>4,637</b>		<b>19,900</b>	<b>23.3</b>	<b>3,157</b>		<b>14,050</b>	<b>22.5</b>

※ There have been no revisions to the forecasts previously announced on May 12, 2021.

### (3) Forecasts for Fiscal Year ending March 31, 2022 (YoY Comparison)

(Yen in 100 millions)

	Consolidated						Non-consolidated					
	Results April 1, 2020 - March 31, 2021		Forecasts April 1, 2021 - March 31, 2022		Change	% Change	Results April 1, 2020 - March 31, 2021		Forecasts April 1, 2021 - March 31, 2022		Change	% Change
Net sales of completed construction contracts	%	16,832	%	17,800	967	5.7	%	12,095	%	13,400	1,304	10.8
Building Construction		—		—	—	—		9,267		10,350	1,082	11.7
Civil Engineering		—		—	—	—		2,828		3,050	221	7.8
Gross profit on completed construction contracts	12.1	2,033	10.3	1,830	(203)	(10.0)	13.3	1,607	10.4	1,390	(217)	(13.5)
Building Construction		—		—	—	—	11.2	1,036	8.9	925	(111)	(10.8)
Civil Engineering		—		—	—	—	20.2	570	15.2	465	(105)	(18.5)
Net sales of real estate business and other		836		1,300	463	55.5		208		250	41	20.0
Gross profit on real estate business and other	26.9	224	18.5	240	15	6.8	24.5	51	24.0	60	8	17.6
<b>Net sales</b>		<b>17,668</b>		<b>19,100</b>	<b>1,431</b>	<b>8.1</b>		<b>12,304</b>		<b>13,650</b>	<b>1,345</b>	<b>10.9</b>
Gross profit	12.8	2,257	10.8	2,070	(187)	(8.3)	13.5	1,658	10.6	1,450	(208)	(12.6)
Selling, general and administrative expenses	5.8	1,026	5.8	1,120	93	9.1	5.9	723	5.8	800	76	10.5
(Personnel expenses)		563		590	26			365		391	25	
(Others)		462		530	67			358		409	50	
<b>Operating Income</b>	<b>7.0</b>	<b>1,231</b>	<b>5.0</b>	<b>950</b>	<b>(281)</b>	<b>(22.9)</b>	<b>7.6</b>	<b>934</b>	<b>4.8</b>	<b>650</b>	<b>(284)</b>	<b>(30.4)</b>
Non-operating income		89		70	(19)	(21.4)		129		90	(39)	(30.4)
Non-operating expenses		32		35	2	6.6		24		15	(9)	(39.5)
<b>Ordinary income</b>	<b>7.3</b>	<b>1,287</b>	<b>5.2</b>	<b>985</b>	<b>(302)</b>	<b>(23.5)</b>	<b>8.4</b>	<b>1,038</b>	<b>5.3</b>	<b>725</b>	<b>(313)</b>	<b>(30.2)</b>
Extraordinary income		79		30	(49)	(62.5)		77		30	(47)	(61.2)
Extraordinary loss		22		—	(22)	(100.0)		52		—	(52)	(100.0)
Income before income taxes	7.6	1,345	5.3	1,015	(330)	(24.6)	8.6	1,063	5.5	755	(308)	(29.0)
Total income taxes		337		280	(57)	(17.0)		251		205	(46)	(18.5)
Profit		1,008		735	(273)	(27.1)		—		—	—	—
Profit attributable to non-controlling interests (deduction)		20		20	(0)	(3.1)		—		—	—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>5.6</b>	<b>987</b>	<b>3.7</b>	<b>715</b>	<b>(272)</b>	<b>(27.6)</b>	<b>6.6</b>	<b>812</b>	<b>4.0</b>	<b>550</b>	<b>(262)</b>	<b>(32.3)</b>

※ There have been no revisions to the forecasts previously announced on May 12, 2021.

### Orders Received

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	Results April 1, 2020 - March 31, 2021	Forecasts April 1, 2021 - March 31, 2022	Change	% Change	Results April 1, 2020 - March 31, 2021	Forecasts April 1, 2021 - March 31, 2022	Change	% Change
Building Construction	13,787	14,400	612	4.4	11,640	10,550	(1,090)	(9.4)
Domestic	11,749	10,950	(799)	(6.8)	11,621	10,500	(1,121)	(9.7)
Overseas	2,037	3,450	1,412	69.3	19	50	30	160.1
Civil Engineering	4,789	4,550	(239)	(5.0)	3,450	3,250	(200)	(5.8)
Domestic	4,193	3,700	(493)	(11.8)	3,369	2,800	(569)	(16.9)
Overseas	595	850	254	42.8	81	450	368	452.8
Construction Total	18,576	18,950	373	2.0	15,091	13,800	(1,291)	(8.6)
Domestic	15,943	14,650	(1,293)	(8.1)	14,990	13,300	(1,690)	(11.3)
Overseas	2,633	4,300	1,666	63.3	100	500	399	396.9
Real Estate Business and Other	909	950	40	4.4	208	250	41	20.0
Total Orders received	19,486	19,900	413	2.1	15,299	14,050	(1,249)	(8.2)

※ There have been no revisions to the forecasts previously announced on May 12, 2021.

### Interest-bearing Debt Balances

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	March 31, 2021	Forecasts March 31, 2022	Change	% Change	March 31, 2021	Forecasts March 31, 2022	Change	% Change
Interest-bearing debt (except nonrecourse loans)	1,963	1,900	(63)	(3.2)	1,604	1,500	(104)	(6.5)
Nonrecourse loans	695	1,100	404	58.1	—	—	—	—
Total Interest-bearing debt	2,659	3,000	340	12.8	1,604	1,500	(104)	(6.5)

※ There have been no revisions to the forecasts previously announced on May 12, 2021.



## 4 Operating Results and Forecasts for Reportable Segments

### (1) Operating Results for the Three Months Ended June 30, 2021 (YoY Comparison)

#### 【Consolidated】

(Yen in millions)

	Net Sales			
	Results April 1, 2020 - June 30, 2020	Results April 1, 2021 - June 30, 2021	Change	% Change
<b>Building Construction</b>				
Domestic	214,644	251,155	36,511	17.0
Overseas	91,722	70,512	(21,210)	(23.1)
Subtotal	306,366	321,667	15,301	5.0
<b>Civil Engineering</b>				
Domestic	72,557	73,569	1,012	1.4
Overseas	14,143	18,387	4,244	30.0
Subtotal	86,700	91,957	5,257	6.1
<b>Construction Total</b>				
Domestic	287,201	324,725	37,523	13.1
Overseas	105,865	88,899	(16,965)	(16.0)
Subtotal	393,066	413,625	20,558	5.2
<b>Real Estate Business and Other</b>				
Real Estate Business	8,950	8,436	(513)	(5.7)
Other	13,092	14,352	1,259	9.6
Subtotal	22,042	22,788	745	3.4
<b>Total</b>	<b>415,109</b>	<b>436,414</b>	<b>21,304</b>	<b>5.1</b>

Operating Income						
	Results April 1, 2020 - June 30, 2020		Results April 1, 2021 - June 30, 2021		Change	% Change
	% Profit		% Profit			
	3.8	8,260	3.4	8,559	299	3.6
	2.2	2,041	1.2	866	(1,174)	(57.6)
	3.4	10,301	2.9	9,425	(875)	(8.5)
	8.0	5,835	1.6	1,156	(4,679)	(80.2)
	(3.7)	(529)	(1.0)	(187)	342	—
	6.1	5,306	1.1	969	(4,337)	(81.7)
	4.9	14,095	3.0	9,715	(4,380)	(31.1)
	1.4	1,511	0.8	679	(832)	(55.1)
	4.0	15,607	2.5	10,394	(5,212)	(33.4)
	35.9	3,213	32.0	2,702	(510)	(15.9)
	7.0	912	9.6	1,380	468	51.3
	18.7	4,126	17.9	4,083	(42)	(1.0)
	4.8	19,733	3.3	14,478	(5,255)	(26.6)

※ Consolidated net sales and operating income show the sales and operating income for external customers.

#### 【Non-consolidated】

(Yen in millions)

	Net Sales			
	Results April 1, 2020 - June 30, 2020	Results April 1, 2021 - June 30, 2021	Change	% Change
<b>Building Construction</b>				
Domestic	206,121	243,956	37,834	18.4
Overseas	1,508	1,888	380	25.2
Subtotal	207,629	245,844	38,215	18.4
<b>Civil Engineering</b>				
Domestic	56,203	56,083	(120)	(0.2)
Overseas	3,764	8,776	5,011	133.1
Subtotal	59,968	64,859	4,891	8.2
<b>Construction Total</b>				
Domestic	262,325	300,039	37,714	14.4
Overseas	5,272	10,664	5,391	102.3
Subtotal	267,598	310,704	43,106	16.1
<b>Real Estate Business and Other</b>	6,084	4,079	(2,004)	(32.9)
<b>Total</b>	<b>273,682</b>	<b>314,783</b>	<b>41,101</b>	<b>15.0</b>

Gross Profit						
	Results April 1, 2020 - June 30, 2020		Results April 1, 2021 - June 30, 2021		Change	% Change
	% Profit		% Profit			
	9.1	18,658	8.1	19,692	1,033	5.5
	1.1	17	2.8	52	35	211
	9.0	18,675	8.0	19,745	1,069	5.7
	16.7	9,389	10.2	5,705	(3,684)	(39.2)
	6.1	230	2.1	187	(42)	(18.4)
	16.0	9,619	9.1	5,892	(3,726)	(38.7)
	10.7	28,048	8.5	25,397	(2,651)	(9.5)
	4.7	247	2.3	240	(6)	(2.6)
	10.6	28,295	8.3	25,637	(2,657)	(9.4)
	20.4	1,239	23.6	964	(275)	(22.2)
	10.8	29,535	8.5	26,602	(2,933)	(9.9)

## (2) Forecasts for Fiscal Year ending March 31, 2022 (YoY Comparison)

### 【Consolidated】

(Yen in millions)

	Net Sales			
	Results April 1, 2020 - March 31, 2021	Forecasts April 1, 2021 - March 31, 2022	Change	% Change
<b>Building Construction</b>				
Domestic	964,683	1,030,000	65,316	6.8
Overseas	304,388	310,000	5,611	1.8
Subtotal	1,269,072	1,340,000	70,927	5.6
<b>Civil Engineering</b>				
Domestic	342,203	360,000	17,796	5.2
Overseas	72,004	80,000	7,995	11.1
Subtotal	414,208	440,000	25,791	6.2
<b>Construction Total</b>				
Domestic	1,306,887	1,390,000	83,112	6.4
Overseas	376,393	390,000	13,606	3.6
Subtotal	1,683,280	1,780,000	96,719	5.7
<b>Real Estate Business and Other</b>				
Real Estate Business	42,426	53,000	10,573	24.9
Other	41,186	77,000	35,813	87.0
Subtotal	83,612	130,000	46,387	55.5
<b>Total</b>	<b>1,766,893</b>	<b>1,910,000</b>	<b>143,106</b>	<b>8.1</b>

Operating Income						
	Results April 1, 2020 - March 31, 2021		Forecasts April 1, 2021 - March 31, 2022		Change	% Change
	% Profit		% Profit			
	6.2	59,956	4.4	45,500	(14,456)	(24.1)
	1.1	3,445	1.1	3,500	54	1.6
	5.0	63,402	3.7	49,000	(14,402)	(22.7)
	13.3	45,389	8.6	31,000	(14,389)	(31.7)
	(0.3)	(210)	0.6	500	710	—
	10.9	45,178	7.2	31,500	(13,678)	(30.3)
	8.1	105,345	5.5	76,500	(28,845)	(27.4)
	0.9	3,234	1.0	4,000	765	23.7
	6.5	108,580	4.5	80,500	(28,080)	(25.9)
	28.1	11,937	22.6	12,000	62	0.5
	6.4	2,644	3.2	2,500	(144)	(5.5)
	17.4	14,581	11.2	14,500	(81)	(0.6)
	7.0	123,161	5.0	95,000	(28,161)	(22.9)

※1 Consolidated net sales and operating income show the sales and operating income for external customers.

※2 There have been no revisions to the forecasts previously announced on May 12, 2021.

### 【Non-consolidated】

(Yen in millions)

	Net Sales			
	Results April 1, 2020 - March 31, 2021	Forecasts April 1, 2021 - March 31, 2022	Change	% Change
<b>Building Construction</b>				
Domestic	920,380	1,030,000	109,619	11.9
Overseas	6,331	5,000	(1,331)	(21.0)
Subtotal	926,711	1,035,000	108,288	11.7
<b>Civil Engineering</b>				
Domestic	262,685	275,000	12,314	4.7
Overseas	20,192	30,000	9,807	48.6
Subtotal	282,878	305,000	22,121	7.8
<b>Construction Total</b>				
Domestic	1,183,066	1,305,000	121,933	10.3
Overseas	26,523	35,000	8,476	32.0
Subtotal	1,209,589	1,340,000	130,410	10.8
<b>Real Estate Business and Other</b>	20,828	25,000	4,171	20.0
<b>Total</b>	<b>1,230,418</b>	<b>1,365,000</b>	<b>134,581</b>	<b>10.9</b>

Gross Profit						
	Results April 1, 2020 - March 31, 2021		Forecasts April 1, 2021 - March 31, 2022		Change	% Change
	% Gross Profit		% Gross Profit			
	11.2	103,538	9.0	92,500	(11,038)	(10.7)
	2.4	149	—	—	(149)	(100.0)
	11.2	103,688	8.9	92,500	(11,188)	(10.8)
	21.6	56,758	16.0	44,000	(12,758)	(22.5)
	1.3	264	8.3	2,500	2,235	845.4
	20.2	57,022	15.2	46,500	(10,522)	(18.5)
	13.5	160,296	10.5	136,500	(23,796)	(14.8)
	1.6	413	7.1	2,500	2,086	504.0
	13.3	160,710	10.4	139,000	(21,710)	(13.5)
	24.5	5,101	24.0	6,000	898	17.6
	13.5	165,812	10.6	145,000	(20,812)	(12.6)

※ There have been no revisions to the forecasts previously announced on May 12, 2021.

## 5 Non-consolidated Orders Received, Net Sales and Projects in Process

### (1) Breakdown of Non-consolidated Orders Received

(Yen in millions)

	April 1, 2020 - June 30, 2020		April 1, 2021 - June 30, 2021		Change		Previous FY Results April 1, 2020 - March 31, 2021	
		% of Total		% of Total		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	1,511	1.0	7,324	2.3	5,813	384.7	68,495	4.5
Domestic Private	99,209	64.3	203,748	64.5	104,538	105.4	1,093,668	71.5
Domestic total	100,721	65.3	211,073	66.8	110,352	109.6	1,162,163	76.0
Overseas	1,503	1.0	295	0.1	(1,208)	(80.3)	1,922	0.1
Subtotal	102,224	66.3	211,369	66.9	109,144	106.8	1,164,086	76.1
<b>Civil Engineering</b>								
Domestic Public	33,838	21.9	69,960	22.2	36,122	106.8	221,893	14.5
Domestic Private	11,902	7.7	30,146	9.5	18,243	153.3	115,040	7.5
Domestic total	45,740	29.6	100,106	31.7	54,365	118.9	336,934	22.0
Overseas	349	0.2	179	0.1	(170)	(48.7)	8,140	0.5
Subtotal	46,090	29.8	100,285	31.8	54,195	117.6	345,074	22.5
<b>Construction Total</b>								
Domestic Public	35,349	22.9	77,285	24.5	41,935	118.6	290,388	19.0
Domestic Private	111,112	72.0	233,894	74.0	122,782	110.5	1,208,709	79.0
Domestic total	146,461	94.9	311,179	98.5	164,718	112.5	1,499,097	98.0
Overseas	1,853	1.2	475	0.2	(1,378)	(74.4)	10,063	0.6
Subtotal	148,315	96.1	311,654	98.7	163,339	110.1	1,509,161	98.6
Real Estate Business and Other	6,084	3.9	4,079	1.3	(2,004)	(32.9)	20,828	1.4
Total	154,399	100	315,734	100	161,335	104.5	1,529,989	100

### (2) Breakdown of Non-consolidated Net Sales

(Yen in millions)

	April 1, 2020 - June 30, 2021		April 1, 2021 - June 30, 2021		Change		Previous FY Results April 1, 2020 - March 31, 2021	
		% of Total		% of Total		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	8,507	3.1	16,860	5.4	8,353	98.2	65,480	5.3
Domestic Private	197,614	72.2	227,096	72.1	29,481	14.9	854,899	69.5
Domestic total	206,121	75.3	243,956	77.5	37,834	18.4	920,380	74.8
Overseas	1,508	0.6	1,888	0.6	380	25.2	6,331	0.5
Subtotal	207,629	75.9	245,844	78.1	38,215	18.4	926,711	75.3
<b>Civil Engineering</b>								
Domestic Public	34,449	12.6	33,402	10.6	(1,047)	(3.0)	157,568	12.8
Domestic Private	21,754	7.9	22,681	7.2	927	4.3	105,117	8.6
Domestic total	56,203	20.5	56,083	17.8	(120)	(0.2)	262,685	21.4
Overseas	3,764	1.4	8,776	2.8	5,011	133.1	20,192	1.6
Subtotal	59,968	21.9	64,859	20.6	4,891	8.2	282,878	23.0
<b>Construction Total</b>								
Domestic Public	42,956	15.7	50,262	16.0	7,305	17.0	223,049	18.1
Domestic Private	219,368	80.1	249,777	79.3	30,408	13.9	960,016	78.1
Domestic total	262,325	95.8	300,039	95.3	37,714	14.4	1,183,066	96.2
Overseas	5,272	2.0	10,664	3.4	5,391	102.3	26,523	2.1
Subtotal	267,598	97.8	310,704	98.7	43,106	16.1	1,209,589	98.3
Real Estate Business and Other	6,084	2.2	4,079	1.3	(2,004)	(32.9)	20,828	1.7
Total	273,682	100	314,783	100	41,101	15.0	1,230,418	100

### (3) Breakdown of Non-consolidated Projects in Process

(Yen in millions)

	June 30, 2020		June 30, 2021		Change		March 31, 2021	
		%		%		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	152,729	9.0	153,204	7.3	474	0.3	162,740	7.7
Domestic Private	1,043,586	61.8	1,357,412	64.3	313,825	30.1	1,380,759	65.5
Domestic total	1,196,316	70.8	1,510,617	71.6	314,300	26.3	1,543,500	73.2
Overseas	11,090	0.7	5,093	0.2	(5,996)	(54.1)	6,686	0.3
Sub-total	1,207,406	71.5	1,515,710	71.8	308,304	25.5	1,550,186	73.5
<b>Civil Engineering</b>								
Domestic Public	223,035	13.2	324,530	15.4	101,494	45.5	287,972	13.7
Domestic Private	173,085	10.2	200,325	9.5	27,240	15.7	192,860	9.1
Domestic total	396,121	23.4	524,855	24.9	128,734	32.5	480,832	22.8
Overseas	86,848	5.1	69,614	3.3	(17,233)	(19.8)	78,211	3.7
Subtotal	482,969	28.5	594,470	28.2	111,500	23.1	559,044	26.5
<b>Construction Total</b>								
Domestic Public	375,765	22.2	477,735	22.7	101,969	27.1	450,712	21.4
Domestic Private	1,216,671	72.0	1,557,737	73.8	341,066	28.0	1,573,620	74.6
Domestic total	1,592,437	94.2	2,035,472	96.5	443,035	27.8	2,024,332	96.0
Overseas	97,938	5.8	74,708	3.5	(23,230)	(23.7)	84,897	4.0
Subtotal	1,690,375	100	2,110,180	100	419,805	24.8	2,109,230	100
Real Estate Business and Other	—	—	—	—	—	—	—	—
Total	1,690,375	100	2,110,180	100	419,805	24.8	2,109,230	100

## 6 Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Yen in millions)

	March 31, 2021	June 30, 2021	Change
<b>Assets</b>			
Current assets			
Cash and deposits	258,549	<b>284,111</b>	25,562
Notes and accounts receivable from completed construction contracts and other	744,473	<b>748,951</b>	4,478
Electronically recorded monetary claims	21,327	<b>17,326</b>	(4,001)
Short-term investment securities	4,401	<b>4,843</b>	441
Real estate for sale	12,160	<b>15,143</b>	2,982
Costs on uncompleted construction contracts	69,198	<b>61,704</b>	(7,493)
Costs on real estate business	22,826	<b>27,274</b>	4,448
Inventories for PFI and other projects	38,095	<b>10,749</b>	(27,345)
Other inventories	8,206	<b>10,135</b>	1,929
Accounts receivable	64,501	<b>67,269</b>	2,767
Other	25,812	<b>38,001</b>	12,189
Allowance for doubtful accounts	(147)	<b>(143)</b>	3
<b>Total current assets</b>	<b>1,269,405</b>	<b>1,285,369</b>	<b>15,963</b>
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	117,083	<b>116,217</b>	(866)
Machinery, vehicles, tools, furniture and fixtures	50,846	<b>50,855</b>	8
Land	385,157	<b>386,951</b>	1,793
Lease assets	1,081	<b>1,013</b>	(67)
Construction in progress	55,087	<b>63,919</b>	8,831
<b>Total property, plant and equipment</b>	<b>609,256</b>	<b>618,956</b>	<b>9,700</b>
Intangible assets	6,437	<b>6,758</b>	320
Investments and other assets			
Investment securities	340,079	<b>334,383</b>	(5,695)
Long-term loans receivable	1,769	<b>2,037</b>	268
Deferred tax assets	2,126	<b>2,185</b>	59
Other	43,730	<b>47,152</b>	3,421
Allowance for doubtful accounts	(177)	<b>(176)</b>	1
<b>Total investments and other assets</b>	<b>387,528</b>	<b>385,583</b>	<b>(1,945)</b>
<b>Total noncurrent assets</b>	<b>1,003,222</b>	<b>1,011,298</b>	<b>8,076</b>
<b>Total assets</b>	<b>2,272,628</b>	<b>2,296,667</b>	<b>24,039</b>

## (1) Consolidated Balance Sheets

(Yen in millions)

	March 31, 2021	June 30, 2021	Change
<b>Liabilities</b>			
Current liabilities			
Notes and accounts payable for construction contracts and other	466,213	<b>440,774</b>	(25,439)
Electronically recorded obligations	106,456	<b>117,015</b>	10,559
Short-term loans payable	54,634	<b>58,896</b>	4,262
Current portion of nonrecourse loans	7,445	<b>8,982</b>	1,536
Lease obligations	740	<b>663</b>	(76)
Income taxes payable	13,415	<b>6,639</b>	(6,775)
Advances received on uncompleted construction contracts	127,845	<b>152,935</b>	25,089
Deposits received	121,289	<b>121,514</b>	225
Provision for warranties for completed construction	2,975	<b>3,127</b>	151
Provision for loss on construction contracts	13,551	<b>13,112</b>	(439)
Other	78,357	<b>85,790</b>	7,433
<b>Total current liabilities</b>	<b>992,925</b>	<b>1,009,453</b>	<b>16,528</b>
Noncurrent liabilities			
Bonds payable	40,000	<b>40,000</b>	—
Long-term loans payable	101,722	<b>104,962</b>	3,239
Nonrecourse loans	62,151	<b>59,104</b>	(3,046)
Lease obligations	296	<b>279</b>	(16)
Deferred tax liabilities	21,229	<b>18,440</b>	(2,788)
Deferred tax liabilities for land revaluation	18,644	<b>18,644</b>	—
Provision for stock payments for directors	401	<b>401</b>	—
Provision for environmental measures	26	<b>26</b>	—
Liability for retirement benefits	47,758	<b>48,330</b>	572
Other	25,493	<b>25,077</b>	(415)
<b>Total noncurrent liabilities</b>	<b>317,723</b>	<b>315,267</b>	<b>(2,455)</b>
<b>Total liabilities</b>	<b>1,310,648</b>	<b>1,324,721</b>	<b>14,072</b>
<b>Net assets</b>			
Shareholders' equity			
Capital stock	57,752	<b>57,752</b>	—
Capital surplus	42,641	<b>42,641</b>	0
Retained earnings	661,512	<b>664,887</b>	3,374
Treasury stock	(2,090)	<b>(2,091)</b>	(0)
<b>Total shareholders' equity</b>	<b>759,816</b>	<b>763,190</b>	<b>3,373</b>
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	138,542	<b>136,401</b>	(2,140)
Deferred gains (losses) on hedges	7,471	<b>8,487</b>	1,016
Revaluation reserve for land	20,379	<b>20,379</b>	—
Foreign currency translation adjustments	1,349	<b>8,152</b>	6,802
Retirement benefit asset and liability adjustments	3,449	<b>3,292</b>	(157)
<b>Total accumulated other comprehensive income</b>	<b>171,191</b>	<b>176,713</b>	<b>5,521</b>
Non-controlling interests	30,970	<b>32,042</b>	1,071
<b>Total net assets</b>	<b>961,979</b>	<b>971,946</b>	<b>9,967</b>
<b>Total liabilities and net assets</b>	<b>2,272,628</b>	<b>2,296,667</b>	<b>24,039</b>
<b>(Reference)</b>			
Interest-bearing debt balances	265,953	<b>271,945</b>	5,991

## (2) Consolidated Statements of Income

(Yen in millions)

	April 1, 2020 - June 30, 2020	April 1, 2021 - June 30, 2021	Change
<b>Net sales</b>			
Net sales of completed construction contracts	393,066	<b>413,625</b>	20,558
Net sales of real estate business and other	22,042	<b>22,788</b>	745
Total net sales	415,109	<b>436,414</b>	21,304
<b>Cost of sales</b>			
Cost of sales on completed construction contracts	354,563	<b>378,573</b>	24,010
Cost of sales on real estate business and other	16,069	<b>16,460</b>	391
Total cost of sales	370,632	<b>395,034</b>	24,402
<b>Gross profit</b>			
Gross profit on completed construction contracts	38,503	<b>35,051</b>	(3,451)
Gross profit on real estate business and other	5,973	<b>6,328</b>	354
Total gross profit	44,477	<b>41,379</b>	(3,097)
Selling, general and administrative expenses	24,743	<b>26,901</b>	2,157
Operating income	19,733	<b>14,478</b>	(5,255)
<b>Non-operating income</b>			
Interest income	238	<b>132</b>	(105)
Dividends income	2,709	<b>2,706</b>	(2)
Other	278	<b>876</b>	597
Total non-operating income	3,226	<b>3,715</b>	489
<b>Non-operating expenses</b>			
Interest expenses	452	<b>436</b>	(16)
Other	89	<b>109</b>	20
Total non-operating expenses	541	<b>546</b>	4
Ordinary income	22,418	<b>17,648</b>	(4,770)
Extraordinary income	2,563	<b>104</b>	(2,458)
Extraordinary loss	97	<b>493</b>	395
Profit before income taxes	24,884	<b>17,259</b>	(7,624)
Income taxes-current	2,062	<b>7,181</b>	5,118
Income taxes-deferred	(466)	<b>(2,547)</b>	(2,081)
Total income taxes	1,596	<b>4,634</b>	3,037
Profit	23,287	<b>12,625</b>	(10,661)
Profit attributable to non-controlling interests	529	<b>332</b>	(196)
Profit attributable to owners of parent	22,758	<b>12,293</b>	(10,465)

### (3) Consolidated Statements of Comprehensive Income

(Yen in millions)

	April 1, 2020 - June 30, 2020	April 1, 2021 - June 30, 2021
Profit	23,287	<b>12,625</b>
Other comprehensive income		
Valuation difference on available-for-sale securities	6,515	<b>(2,130)</b>
Deferred gains (losses) on hedges	738	<b>1,241</b>
Foreign currency translation adjustment	(4,680)	<b>7,797</b>
Retirement benefit adjustment	(68)	<b>(158)</b>
Share of other comprehensive income of associates accounted for using equity method	253	<b>(210)</b>
Total other comprehensive income	2,758	<b>6,540</b>
Comprehensive income	26,046	<b>19,166</b>
Comprehensive income attributable to owners of parent	27,666	<b>17,814</b>
Comprehensive income attributable to non-controlling interests	(1,619)	<b>1,351</b>



#### **(4) Notes on the Quarterly Consolidated Financial Statements**

(Change in Accounting Policies)

(Implementation of the Accounting Standard for Revenue Recognition and Related Guidance)

The Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, revised March 31, 2020; hereafter, the "Revenue Recognition Accounting Standard") and related guidance were implemented from the beginning of the first quarter of consolidated fiscal year ending March 31, 2022. Under this standard, the amount the company expects to receive in exchange for goods and services is recognized as revenue when control over the promised goods or services is transferred to the customer.

The main changes from implementation of the Revenue Recognition Accounting Standard and related guidance are as follows:

(1) Recognition of revenue on construction contracts

For construction contracts in which the obligation is fulfilled over a certain period of time in the domestic and overseas building construction and the domestic and overseas civil engineering segments, revenue was not recognized until the degree of progress on fulfilling the obligation could be reasonably estimated in the past. This has changed to the method of recognizing revenue according to the cost recovery method when the degree of progress on fulfilling the obligation cannot be reasonably estimated, but recovery of the costs incurred can be expected.

(2) Recognition of revenue on agency transactions

For revenue on commercial business in the domestic building construction segment, the total amount of payments received from the customer was recognized as revenue in the past. However, we have changed the method of revenue recognition when the Obayashi Group serves as an agent in providing a product to the customer. Under the new method, the net amount after deducting the amount paid to the supplier of the product from the amount received from the customer is recognized as revenue.

The implementation of the Revenue Recognition Accounting Standard and related guidance follows the transitional treatment in the exception clause of Paragraph 84 of the Revenue Recognition Accounting Standard. The new accounting standard was applied to the balance of retained earnings from the beginning of the period and retained earnings were adjusted for the cumulative impact assuming application of the new accounting standard retroactively before the beginning of the accounting period for the first quarter of consolidated fiscal year ending March 31, 2022.

This resulted in an increase of "Net sales" of 15,345 million yen, an increase of 15,897 million yen in "Cost of sales," and a decrease of 552 million yen in "Operating income" in the first quarter of consolidated fiscal year ending March 31, 2022. "Non-operating income" decreased by 19 million yen, and "Ordinary income" and "Profit attributable to owners of parent" each decreased by 571 million yen in the same consolidated fiscal period. The balance of "Retained earnings" at the beginning of the period also increased by 2,569 million yen.

(Implementation of the Accounting Standard for Fair Value Measurement)

The Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019; hereafter, "Fair Value Accounting Standard") and related guidance were implemented from the beginning of the first quarter of consolidated fiscal year ending March 31, 2022. In accordance with the transitional treatment specified in Paragraph 19 of the Fair Value Accounting Standard and Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019), the new accounting policy specified in the Fair Value Accounting Standard and related standards were applied prospectively. The change did not have any impact on the quarterly consolidated financial statements.

## 7 Non-consolidated Financial Statements

### (1) Non-consolidated Balance Sheets

(Yen in millions)

	March 31, 2021	June 30, 2021	Change
<b>Assets</b>			
Current assets			
Cash and deposits	141,431	<b>168,587</b>	27,155
Notes receivable—trade	2,293	<b>2,273</b>	(20)
Electronically recorded monetary claims	18,818	<b>14,696</b>	(4,121)
Accounts receivable from completed construction contracts	581,160	<b>558,773</b>	(22,386)
Accounts receivable—real estate business and other	4,476	<b>2,486</b>	(1,990)
Short-term investment securities	16	<b>16</b>	0
Real estate for sale	3,611	<b>3,614</b>	2
Costs on uncompleted construction contracts	62,968	<b>55,031</b>	(7,937)
Costs on real estate business and other	3,995	<b>5,263</b>	1,267
Short-term loans receivable	61,964	<b>62,986</b>	1,022
Accounts receivable—other	62,148	<b>66,324</b>	4,176
Other	23,096	<b>34,591</b>	11,494
Allowance for doubtful accounts	(72)	<b>(67)</b>	5
<b>Total current assets</b>	<b>965,911</b>	<b>974,579</b>	<b>8,668</b>
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	48,808	<b>48,308</b>	(499)
Machinery, equipment and vehicles	8,112	<b>8,353</b>	240
Tools, furniture and fixtures	3,200	<b>3,527</b>	326
Land	173,116	<b>174,168</b>	1,052
Leased assets	23	<b>21</b>	(1)
Construction in progress	18,585	<b>20,760</b>	2,175
<b>Total property, plant and equipment</b>	<b>251,845</b>	<b>255,138</b>	<b>3,293</b>
Intangible assets	3,908	<b>4,283</b>	375
Investments and other assets			
Investment securities	326,421	<b>320,642</b>	(5,778)
Shares and investments in capital of subsidiaries and affiliates	123,517	<b>124,001</b>	484
Long-term loans receivable	76,267	<b>77,676</b>	1,408
Claims provable in bankruptcy, claims provable in rehabilitation and other	2,982	<b>1,345</b>	(1,637)
Other	9,692	<b>9,587</b>	(104)
Allowance for doubtful accounts	(1,609)	<b>(1,609)</b>	—
<b>Total investments and other assets</b>	<b>537,272</b>	<b>531,643</b>	<b>(5,628)</b>
<b>Total noncurrent assets</b>	<b>793,026</b>	<b>791,066</b>	<b>(1,960)</b>
<b>Total assets</b>	<b>1,758,937</b>	<b>1,765,645</b>	<b>6,707</b>

## (1) Non-consolidated Balance Sheets

(Yen in millions)

	March 31, 2021	June 30, 2021	Change
<b>Liabilities</b>			
Current liabilities			
Notes payable—trade	11,338	<b>11,851</b>	512
Electronically recorded obligations	103,571	<b>115,625</b>	12,054
Accounts payable for construction contracts	338,368	<b>317,529</b>	(20,838)
Accounts payable—real estate and other	803	<b>516</b>	(287)
Short-term loans payable	40,394	<b>44,594</b>	4,200
Lease obligations	7	<b>7</b>	(0)
Accounts payable	3,573	<b>2,058</b>	(1,514)
Accrued expenses	16,343	<b>24,244</b>	7,901
Income taxes payable	11,610	<b>5,531</b>	(6,078)
Advances received on uncompleted construction contracts	104,989	<b>120,715</b>	15,726
Deposit received—real estate and other	3,247	<b>3,021</b>	(225)
Deposits received	119,133	<b>119,980</b>	846
Provision for warranties for completed construction	2,593	<b>2,698</b>	105
Provision for loss on construction contracts	13,220	<b>12,744</b>	(476)
Deposits received from employees	27,226	<b>26,970</b>	(256)
Other	1,074	<b>1,200</b>	125
<b>Total current liabilities</b>	<b>797,494</b>	<b>809,289</b>	11,794
Noncurrent liabilities			
Bonds payable	40,000	<b>40,000</b>	—
Long-term loans payable	80,039	<b>82,139</b>	2,100
Lease obligations	17	<b>16</b>	(1)
Deferred tax liabilities	25,624	<b>22,142</b>	(3,482)
Deferred tax liabilities for land revaluation	15,305	<b>15,305</b>	—
Provision for retirement benefits	44,665	<b>44,796</b>	130
Provision for stock payments for directors	401	<b>401</b>	—
Provision for loss on business of subsidiaries and affiliates	2,157	<b>2,960</b>	803
Other	5,144	<b>5,072</b>	(72)
<b>Total noncurrent liabilities</b>	<b>213,355</b>	<b>212,833</b>	(521)
<b>Total liabilities</b>	<b>1,010,850</b>	<b>1,022,122</b>	11,272
<b>Net assets</b>			
Shareholders' equity			
Capital stock	57,752	<b>57,752</b>	—
Capital surplus			
Legal capital surplus	41,694	<b>41,694</b>	—
<b>Total capital surpluses</b>	<b>41,694</b>	<b>41,694</b>	—
Retained earnings			
Legal retained earnings	14,438	<b>14,438</b>	—
Other retained earnings			
Reserve for advanced depreciation of noncurrent assets	2,414	<b>2,403</b>	(11)
General reserve	315,000	<b>435,000</b>	120,000
Retained earnings brought forward	163,088	<b>40,687</b>	(122,401)
<b>Total retained earnings</b>	<b>494,941</b>	<b>492,529</b>	(2,412)
Treasury stock	(2,090)	<b>(2,091)</b>	(0)
<b>Total shareholders' equity</b>	<b>592,297</b>	<b>589,885</b>	(2,412)
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	138,326	<b>136,172</b>	(2,153)
Deferred gains (losses) on hedges	11	<b>13</b>	2
Revaluation reserve for land	17,451	<b>17,451</b>	—
<b>Total valuation and translation adjustments</b>	<b>155,789</b>	<b>153,637</b>	(2,151)
<b>Total net assets</b>	<b>748,087</b>	<b>743,522</b>	(4,564)
<b>Total liabilities and net assets</b>	<b>1,758,937</b>	<b>1,765,645</b>	6,707
<b>(Reference)</b>			
Interest-bearing debt balances	160,433	<b>166,733</b>	6,300

## (2) Non-consolidated Statements of Income

(Yen in millions)

	April 1, 2020 - June 30, 2020	April 1, 2021 - June 30, 2021	Change
Net sales			
Net sales of completed construction contracts	267,598	<b>310,704</b>	43,106
Net sales of real estate business and other	6,084	<b>4,079</b>	(2,004)
Total net sales	273,682	<b>314,783</b>	41,101
Cost of sales			
Cost of sales on completed construction contracts	239,302	<b>285,066</b>	45,764
Cost of sales on real estate business and other	4,844	<b>3,115</b>	(1,729)
Total cost of sales	244,146	<b>288,181</b>	44,034
Gross profit			
Gross profit on completed construction contracts	28,295	<b>25,637</b>	(2,657)
Gross profit on real estate business and other	1,239	<b>964</b>	(275)
Total gross profit	29,535	<b>26,602</b>	(2,933)
Selling, general and administrative expenses	17,118	<b>19,287</b>	2,169
Operating income	12,416	<b>7,314</b>	(5,102)
Non-operating income			
Interest and dividend income	6,024	<b>4,833</b>	(1,190)
Other	348	<b>143</b>	(205)
Total non-operating income	6,373	<b>4,977</b>	(1,396)
Non-operating expenses			
Interest expenses	232	<b>223</b>	(9)
Other	136	<b>78</b>	(57)
Total non-operating expenses	369	<b>302</b>	(66)
Ordinary income	18,420	<b>11,988</b>	(6,431)
Extraordinary income	2,423	<b>56</b>	(2,367)
Extraordinary loss	3,304	<b>440</b>	(2,864)
Profit before income taxes	17,538	<b>11,604</b>	(5,934)
Income taxes-current	346	<b>5,066</b>	4,719
Income taxes-deferred	(1,559)	<b>(2,537)</b>	(977)
Total income taxes	(1,213)	<b>2,528</b>	3,741
Profit	18,752	<b>9,076</b>	(9,675)