

3rd Quarter : Supplementary Data on Financial Results
(April 1, 2021 to December 31, 2021)

February 10, 2022

OBAYASHI 

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This document was translated into English and presented solely for the convenience of users who are not familiar with Japanese.
If there is any discrepancy between the Japanese original and this document, the former will prevail.

1 Construction Orders Received by Sectors (Non-consolidated)

(1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)		FY ended Mar. 2021		
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total	
Building	Domestic public	Central government	14,993	32.1%	15,502	57.9%	7,829	31.2%	(7,672)	(49.5%)	30,264	44.2%	
		Local government and other	31,723	67.9	11,278	42.1	17,286	68.8	6,007	53.3	38,230	55.8	
		Subtotal	46,717	100	26,780	100	25,115	100	(1,664)	(6.2)	68,495	100	
	Domestic private	Manufacturer	290,171	39.5	200,899	44.0	131,998	20.7	(68,900)	(34.3)	296,928	27.1	
		Non-Manufacturer	443,974	60.5	255,379	56.0	504,833	79.3	249,453	97.7	796,739	72.9	
		Subtotal	734,145	100	456,279	100	636,832	100	180,552	39.6	1,093,668	100	
	Domestic total			780,862	98.5	483,060	99.6	661,948	99.8	178,887	37.0	1,162,163	99.8
	Overseas			12,257	1.5	1,785	0.4	1,146	0.2	(638)	(35.8)	1,922	0.2
	Building Construction total			793,119	100	484,845	100	663,094	100	178,249	36.8	1,164,086	100
	Civil	Domestic public	Central government	48,130	91.1	79,633	80.2	127,079	91.1	47,446	59.6	193,241	87.1
Local government and other			4,730	8.9	19,679	19.8	12,491	8.9	(7,187)	(36.5)	28,652	12.9	
Subtotal			52,861	100	99,312	100	139,571	100	40,258	40.5	221,893	100	
Domestic private		Manufacturer	8,331	11.7	8,902	12.7	11,811	14.3	2,909	32.7	12,362	10.7	
		Non-Manufacturer	62,748	88.3	61,050	87.3	70,533	85.7	9,483	15.5	102,678	89.3	
		Subtotal	71,079	100	69,952	100	82,345	100	12,392	17.7	115,040	100	
Domestic total			123,941	80.5	169,265	99.6	221,916	99.3	52,651	31.1	336,934	97.6	
Overseas			30,009	19.5	681	0.4	1,466	0.7	784	115.1	8,140	2.4	
Civil Engineering total			153,950	100	169,947	100	223,383	100	53,436	31.4	345,074	100	
Total	Domestic public	Central government	63,124	63.4	95,135	75.4	134,909	81.9	39,773	41.8	223,506	77.0	
		Local government and other	36,454	36.6	30,957	24.6	29,777	18.1	(1,179)	(3.8)	66,882	23.0	
		Subtotal	99,578	100	126,093	100	164,687	100	38,594	30.6	290,388	100	
	Domestic private	Manufacturer	298,502	37.1	209,801	39.9	143,810	20.0	(65,991)	(31.5)	309,291	25.6	
		Non-Manufacturer	506,722	62.9	316,430	60.1	575,366	80.0	258,936	81.8	899,418	74.4	
		Subtotal	805,225	100	526,232	100	719,177	100	192,945	36.7	1,208,709	100	
	Domestic total			904,804	95.5	652,325	99.6	883,864	99.7	231,539	35.5	1,499,097	99.3
	Overseas			42,266	4.5	2,467	0.4	2,613	0.3	145	5.9	10,063	0.7
Construction Business total			947,070	100	654,793	100	886,478	100	231,685	35.4	1,509,161	100	

* See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	4,087	0.6%	4,173	0.9%	4,784	0.7%	610	14.6%	5,358	0.5%
Chemical	48,112	6.6	40,240	8.8	27,301	4.3	(12,939)	(32.2)	65,210	6.0
Steel	4,470	0.6	3,627	0.8	1,672	0.3	(1,955)	(53.9)	4,165	0.4
Electric machinery	144,051	19.6	61,484	13.5	20,417	3.2	(41,067)	(66.8)	73,721	6.7
Transportation machinery	30,937	4.2	11,609	2.5	14,536	2.3	2,926	25.2	15,477	1.4
Other machinery	19,211	2.6	66,953	14.7	49,231	7.7	(17,722)	(26.5)	96,091	8.8
Food	7,377	1.0	6,198	1.4	5,801	0.9	(396)	(6.4)	17,792	1.6
Other	31,922	4.3	6,610	1.4	8,253	1.3	1,642	24.8	19,111	1.7
Subtotal	290,171	39.5	200,899	44.0	131,998	20.7	(68,900)	(34.3)	296,928	27.1
Non-Manufacturer										
Agriculture and fishery	230	0.0	17	0.0	0	0.0	(16)	(95.2)	29	0.0
Mining and construction	3,613	0.5	17,060	3.7	21,048	3.3	3,987	23.4	105,351	9.6
Electric and gas	3,190	0.5	9,035	2.0	5,690	0.9	(3,344)	(37.0)	15,961	1.5
Transport	56,023	7.6	16,710	3.7	98,933	15.5	82,223	492.1	153,504	14.0
Information and communication	47,818	6.5	38,550	8.5	23,784	3.7	(14,765)	(38.3)	56,712	5.2
Commerce	5,242	0.7	6,409	1.4	18,088	2.9	11,679	182.2	27,054	2.5
Finance and insurance	39,034	5.3	27,282	6.0	14,792	2.3	(12,490)	(45.8)	37,949	3.5
Real estate	101,882	13.9	46,298	10.1	87,413	13.7	41,115	88.8	219,657	20.1
Service	183,225	25.0	74,793	16.4	230,220	36.2	155,427	207.8	177,113	16.2
Other	3,711	0.5	19,222	4.2	4,860	0.8	(14,361)	(74.7)	3,405	0.3
Subtotal	443,974	60.5	255,379	56.0	504,833	79.3	249,453	97.7	796,739	72.9
Total	734,145	100	456,279	100	636,832	100	180,552	39.6	1,093,668	100

2 Construction Orders Received by Region (Non-consolidated)

		Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change
Domestic	Kanto region	415,490	43.9%	204,169	31.2%	357,712	40.4%	153,543	75.2 %
	Kansai region	147,798	15.6	189,750	29.0	225,402	25.4	35,652	18.8
	Others	341,514	36.0	258,405	39.4	300,749	33.9	42,343	16.4
	Subtotal	904,804	95.5	652,325	99.6	883,864	99.7	231,539	35.5
Overseas	North America	6,557	0.7	596	0.1	1,020	0.1	423	71.0
	Asia	26,797	2.8	165	0.0	661	0.1	495	298.9
	Others	8,911	1.0	1,704	0.3	930	0.1	(773)	(45.4)
	Subtotal	42,266	4.5	2,467	0.4	2,613	0.3	145	5.9
Total		947,070	100	654,793	100	886,478	100	231,685	35.4

(Yen in millions)

FY ended Mar. 2021	
Amount	% of Total
598,006	39.6%
423,148	28.0
477,943	31.7
1,499,097	99.3
7,995	0.6
282	0.0
1,785	0.1
10,063	0.7
1,509,161	100

3 Construction Orders Received of Renovation Projects (Non-consolidated)

		Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change
Total of Orders Received		107,644	13.8 %	109,896	22.8 %	115,309	17.4 %	5,412	4.9 %

(Yen in millions)

FY ended Mar. 2021	
Amount	% of Total
181,973	15.7 %

Note : "% of Total" shows ratio of orders received for renovation projects to total orders received for domestic building construction.

4 Construction Orders Received by Purpose (Non-consolidated)

Building Construction

(Yen in millions)

Purpose	Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	276,750	34.9	142,856	29.5	309,277	46.6	166,421	116.5	461,573	39.6
Accommodations	8,897	1.1	17,849	3.7	9,491	1.4	(8,357)	(46.8)	38,115	3.3
Stores	11,891	1.5	10,997	2.3	39,844	6.0	28,847	262.3	56,706	4.9
Factories and power plants	245,374	31.0	130,856	27.0	107,879	16.3	(22,976)	(17.6)	203,579	17.5
Warehouses and logistics	54,206	6.8	13,716	2.8	39,058	5.9	25,341	184.7	57,678	5.0
Houses	31,928	4.0	8,200	1.7	6,551	1.0	(1,648)	(20.1)	61,398	5.3
Education, research and culture	79,525	10.0	86,202	17.8	28,796	4.3	(57,405)	(66.6)	129,674	11.1
Medical and welfare	40,459	5.1	23,457	4.8	16,406	2.5	(7,051)	(30.1)	47,929	4.1
Amusement	3,324	0.4	10,647	2.2	15,198	2.3	4,550	42.7	20,010	1.7
Others	40,759	5.2	40,061	8.2	90,590	13.7	50,528	126.1	87,420	7.5
Total	793,119	100	484,845	100	663,094	100	178,249	36.8	1,164,086	100

Civil Engineering

(Yen in millions)

Purpose	Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	5,146	3.3	18,417	10.8	9,282	4.2	(9,134)	(49.6)	36,720	10.6
Railroads	49,534	32.2	32,258	19.0	63,633	28.5	31,375	97.3	49,530	14.4
Water supply and sewers	8,331	5.4	3,011	1.8	1,712	0.8	(1,298)	(43.1)	13,636	3.9
Land development	8,360	5.4	11,823	7.0	8,922	4.0	(2,901)	(24.5)	18,602	5.4
Ports and airports	4,867	3.2	2,975	1.7	8,114	3.6	5,138	172.7	17,173	5.0
Roads	36,280	23.6	47,016	27.7	101,249	45.3	54,233	115.3	108,533	31.5
Power lines	29	0.0	11	0.0	85	0.0	74	623.3	86	0.0
Others	41,397	26.9	54,432	32.0	30,381	13.6	(24,051)	(44.2)	100,791	29.2
[of which, in-factory civil engineering work]	[11,264]	[7.3]	[20,218]	[11.9]	[10,764]	[4.8]	[(9,454)]	[(46.8)]	[32,127]	[9.3]
Total	153,950	100	169,947	100	223,383	100	53,436	31.4	345,074	100

Construction Business Total

(Yen in millions)

Purpose	Apr.-Dec. 2019		Apr.-Dec. 2020		Apr.-Dec. 2021		YoY Change (2020-2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total	947,070		654,793		886,478		231,685	35.4	1,509,161	