

3rd Quarter : Supplementary Data on Financial Results
(April 1, 2022 to December 31, 2022)

February 6, 2023

OBAYASHI 

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1 Construction Orders Received by Sectors (Non-consolidated)

(1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Building	Domestic public	Central government	15,502	57.9%	7,829	31.2%	7,429	12.1%	(400)	(5.1%)	20,556	35.5%
		Local government and other	11,278	42.1	17,286	68.8	54,001	87.9	36,715	212.4	37,351	64.5
		Subtotal	26,780	100	25,115	100	61,431	100	36,315	144.6	57,907	100
	Domestic private	Manufacturer	200,899	44.0	131,998	20.7	318,373	45.0	186,375	141.2	232,877	20.6
		Non-Manufacturer	255,379	56.0	504,833	79.3	389,376	55.0	(115,456)	(22.9)	895,718	79.4
		Subtotal	456,279	100	636,832	100	707,750	100	70,918	11.1	1,128,595	100
	Domestic total		483,060	99.6	661,948	99.8	769,181	97.7	107,233	16.2	1,186,503	99.9
	Overseas		1,785	0.4	1,146	0.2	18,361	2.3	17,214	—	1,375	0.1
Building Construction total		484,845	100	663,094	100	787,543	100	124,448	18.8	1,187,879	100	
Civil	Domestic public	Central government	79,633	80.2	127,079	91.1	57,817	68.6	(69,262)	(54.5)	179,253	89.4
		Local government and other	19,679	19.8	12,491	8.9	26,441	31.4	13,950	111.7	21,296	10.6
		Subtotal	99,312	100	139,571	100	84,259	100	(55,312)	(39.6)	200,550	100
	Domestic private	Manufacturer	8,902	12.7	11,811	14.3	30,707	29.8	18,896	160.0	15,255	12.6
		Non-Manufacturer	61,050	87.3	70,533	85.7	72,329	70.2	1,795	2.5	105,505	87.4
		Subtotal	69,952	100	82,345	100	103,037	100	20,692	25.1	120,761	100
	Domestic total		169,265	99.6	221,916	99.3	187,296	78.7	(34,619)	(15.6)	321,311	99.4
Overseas		681	0.4	1,466	0.7	50,607	21.3	49,140	—	2,099	0.6	
Civil Engineering total		169,947	100	223,383	100	237,904	100	14,521	6.5	323,410	100	
Total	Domestic public	Central government	95,135	75.4	134,909	81.9	65,246	44.8	(69,662)	(51.6)	199,810	77.3
		Local government and other	30,957	24.6	29,777	18.1	80,443	55.2	50,665	170.1	58,647	22.7
		Subtotal	126,093	100	164,687	100	145,690	100	(18,996)	(11.5)	258,457	100
	Domestic private	Manufacturer	209,801	39.9	143,810	20.0	349,081	43.1	205,271	142.7	248,133	19.9
		Non-Manufacturer	316,430	60.1	575,366	80.0	461,706	56.9	(113,660)	(19.8)	1,001,223	80.1
		Subtotal	526,232	100	719,177	100	810,788	100	91,610	12.7	1,249,357	100
	Domestic total		652,325	99.6	883,864	99.7	956,478	93.3	72,613	8.2	1,507,815	99.8
Overseas		2,467	0.4	2,613	0.3	68,968	6.7	66,355	—	3,474	0.2	
Construction Business total		654,793	100	886,478	100	1,025,447	100	138,969	15.7	1,511,289	100	

*See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	4,173	0.9%	4,784	0.7%	18,904	2.7%	14,120	295.2%	8,605	0.7%
Chemical	40,240	8.8	27,301	4.3	22,443	3.2	(4,858)	(17.8)	40,265	3.6
Steel	3,627	0.8	1,672	0.3	10,626	1.5	8,954	535.5	2,611	0.2
Electric machinery	61,484	13.5	20,417	3.2	76,511	10.8	56,094	274.7	35,700	3.2
Transportation machinery	11,609	2.5	14,536	2.3	62,094	8.8	47,557	327.2	19,401	1.7
Other machinery	66,953	14.7	49,231	7.7	88,130	12.4	38,899	79.0	67,857	6.0
Food	6,198	1.4	5,801	0.9	4,724	0.7	(1,076)	(18.6)	6,709	0.6
Other	6,610	1.4	8,253	1.3	34,938	4.9	26,684	323.3	51,726	4.6
Subtotal	200,899	44.0	131,998	20.7	318,373	45.0	186,375	141.2	232,877	20.6
Non-Manufacturer										
Agriculture and fishery	17	0.0	0	0.0	4	0.0	3	480.2	0	0.0
Mining and construction	17,060	3.7	21,048	3.3	38,677	5.5	17,629	83.8	29,609	2.6
Electric and gas	9,035	2.0	5,690	0.9	4,326	0.6	(1,364)	(24.0)	7,733	0.7
Transport	16,710	3.7	98,933	15.5	19,240	2.7	(79,693)	(80.6)	325,561	28.9
Information and communication	38,550	8.5	23,784	3.7	40,952	5.8	17,168	72.2	28,459	2.5
Commerce	6,409	1.4	18,088	2.9	6,708	0.9	(11,379)	(62.9)	21,734	1.9
Finance and insurance	27,282	6.0	14,792	2.3	40,035	5.7	25,243	170.7	39,098	3.5
Real estate	46,298	10.1	87,413	13.7	128,890	18.2	41,476	47.4	126,406	11.2
Service	74,793	16.4	230,220	36.2	106,683	15.1	(123,536)	(53.7)	312,282	27.7
Other	19,222	4.2	4,860	0.8	3,856	0.5	(1,004)	(20.7)	4,831	0.4
Subtotal	255,379	56.0	504,833	79.3	389,376	55.0	(115,456)	(22.9)	895,718	79.4
Total	456,279	100	636,832	100	707,750	100	70,918	11.1	1,128,595	100

2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	204,169	31.2%	357,712	40.4%	289,947	28.3%	(67,765)	(18.9)%	696,507	46.1%
	Kansai region	189,750	29.0	225,402	25.4	256,476	25.0	31,073	13.8	385,744	25.5
	Others	258,405	39.4	300,749	33.9	410,054	40.0	109,305	36.3	425,562	28.2
	Subtotal	652,325	99.6	883,864	99.7	956,478	93.3	72,613	8.2	1,507,815	99.8
Overseas	North America	596	0.1	1,020	0.1	661	0.0	(358)	(35.2)	1,249	0.1
	Asia	165	0.0	661	0.1	49,002	4.8	48,340	—	1,185	0.1
	Others	1,704	0.3	930	0.1	19,304	1.9	18,373	—	1,040	0.0
	Subtotal	2,467	0.4	2,613	0.3	68,968	6.7	66,355	—	3,474	0.2
Total		654,793	100	886,478	100	1,025,447	100	138,969	15.7	1,511,289	100

3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

		Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
		Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received		109,896	22.8 %	115,309	17.4 %	105,353	13.7 %	(9,955)	(8.6)%	167,789	14.1 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for Domestic Building Construction.

4 Construction Orders Received by Purpose (Non-consolidated)

Building Construction

(Yen in millions)

Purpose	Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	142,856	29.5%	309,277	46.6%	233,356	29.6%	(75,921)	(24.5%)	632,622	53.2%
Accommodations	17,849	3.7	9,491	1.4	10,015	1.3	524	5.5	16,486	1.4
Stores	10,997	2.3	39,844	6.0	14,439	1.8	(25,405)	(63.8)	47,349	4.0
Factories and power plants	130,856	27.0	107,879	16.3	215,067	27.3	107,188	99.4	167,259	14.1
Warehouses and logistics	13,716	2.8	39,058	5.9	54,316	6.9	15,257	39.1	66,143	5.6
Houses	8,200	1.7	6,551	1.0	79,847	10.2	73,295	—	16,633	1.4
Education, research and culture	86,202	17.8	28,796	4.3	58,485	7.4	29,688	103.1	60,506	5.1
Medical and welfare	23,457	4.8	16,406	2.5	58,666	7.5	42,260	257.6	32,893	2.8
Amusement	10,647	2.2	15,198	2.3	6,402	0.8	(8,795)	(57.9)	23,176	1.9
Others	40,061	8.2	90,590	13.7	56,945	7.2	(33,645)	(37.1)	124,808	10.5
Total	484,845	100	663,094	100	787,543	100	124,448	18.8	1,187,879	100

Civil Engineering

(Yen in millions)

Purpose	Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	18,417	10.8%	9,282	4.2%	10,596	4.5%	1,313	14.2%	9,870	3.1%
Railroads	32,258	19.0	63,633	28.5	73,931	31.1	10,297	16.2	94,512	29.2
Water supply and sewers	3,011	1.8	1,712	0.8	23,643	9.9	21,931	—	9,730	3.0
Land development	11,823	7.0	8,922	4.0	7,776	3.3	(1,145)	(12.8)	11,827	3.7
Ports and airports	2,975	1.7	8,114	3.6	3,110	1.3	(5,004)	(61.7)	9,038	2.8
Roads	47,016	27.7	101,249	45.3	42,229	17.7	(59,020)	(58.3)	121,214	37.5
Power lines	11	0.0	85	0.0	2,203	0.9	2,117	—	108	0.0
Others	54,432	32.0	30,381	13.6	74,412	31.3	44,031	144.9	67,108	20.7
[of which, in-factory civil engineering work]	[20,218]	[11.9]	[10,764]	[4.8]	[27,119]	[11.4]	[16,355]	[151.9]	[20,140]	[6.2]
Total	169,947	100	223,383	100	237,904	100	14,521	6.5	323,410	100

Construction Business Total

(Yen in millions)

	Apr.- Dec. 2020		Apr.- Dec. 2021		Apr.- Dec. 2022		YoY Change (2021 to 2022)		FY ended Mar. 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total	654,793		886,478		1,025,447		138,969	15.7%	1,511,289	