

FY2023 1st Quarter  
Supplementary Data on Financial Results  
(April 1, 2023 to June 30, 2023)

August 7, 2023  
OBAYASHI 

## Contents

	page
1 Construction Orders Received by Sectors (Non-consolidated)	1
2 Construction Orders Received by Region (Non-consolidated)	3
3 Construction Orders Received of Renovation Projects (Non-consolidated)	3
4 Construction Orders Received by Purpose (Non-consolidated)	4

The financial forecasts and other forward-looking statements contained in this document are based on information available and certain assumptions deemed reasonable by the Company at the time they were produced. They do not represent a guarantee that the Company will achieve them. Actual results may differ substantially, depending on various factors. This document was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between the Japanese original and this document, the former will prevail.

# 1 Construction Orders Received by Sectors (Non-consolidated)

## (1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023		
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total	
Building	Domestic public	Central government	1,337	18.3%	472	32.7%	2,525	66.3%	2,053	434.1%	12,436	15.4%	
		Local government and other	5,986	81.7	973	67.3	1,285	33.7	312	32.1	68,350	84.6	
		Subtotal	7,324	100	1,446	100	3,811	100	2,365	163.5	80,786	100	
	Domestic private	Manufacturer	28,093	13.8	95,254	51.2	89,090	37.1	(6,163)	( 6.5)	426,241	42.1	
		Non-Manufacturer	175,654	86.2	90,907	48.8	150,742	62.9	59,834	65.8	586,074	57.9	
		Subtotal	203,748	100	186,161	100	239,833	100	53,671	28.8	1,012,315	100	
	Domestic total			211,073	99.9	187,608	90.6	243,644	99.6	56,036	29.9	1,093,102	98.3
	Overseas			295	0.1	19,372	9.4	856	0.4	(18,516)	(95.6)	18,909	1.7
Building Construction total			211,369	100	206,981	100	244,501	100	37,520	18.1	1,112,012	100	
Civil	Domestic public	Central government	61,279	87.6	11,629	70.3	7,666	79.8	(3,963)	(34.1)	115,039	78.3	
		Local government and other	8,680	12.4	4,903	29.7	1,935	20.2	(2,967)	(60.5)	31,875	21.7	
		Subtotal	69,960	100	16,533	100	9,602	100	(6,931)	(41.9)	146,915	100	
	Domestic private	Manufacturer	2,244	7.4	4,997	19.1	1,903	6.3	(3,094)	(61.9)	36,160	27.1	
		Non-Manufacturer	27,901	92.6	21,136	80.9	28,246	93.7	7,109	33.6	97,054	72.9	
		Subtotal	30,146	100	26,134	100	30,149	100	4,015	15.4	133,214	100	
	Domestic total			100,106	99.8	42,668	96.2	39,752	71.6	(2,915)	(6.8)	280,130	81.7
Overseas			179	0.2	1,666	3.8	15,796	28.4	14,129	847.9	62,845	18.3	
Civil Engineering total			100,285	100	44,334	100	55,548	100	11,214	25.3	342,975	100	
Total	Domestic public	Central government	62,617	81.0	12,102	67.3	10,192	76.0	(1,910)	(15.8)	127,476	56.0	
		Local government and other	14,667	19.0	5,877	32.7	3,221	24.0	(2,655)	(45.2)	100,226	44.0	
		Subtotal	77,285	100	17,980	100	13,413	100	(4,566)	(25.4)	227,702	100	
	Domestic private	Manufacturer	30,338	13.0	100,252	47.2	90,994	33.7	(9,257)	(9.2)	462,401	40.4	
		Non-Manufacturer	203,555	87.0	112,044	52.8	178,988	66.3	66,944	59.7	683,128	59.6	
		Subtotal	233,894	100	212,296	100	269,983	100	57,686	27.2	1,145,530	100	
	Domestic total			311,179	99.8	230,276	91.6	283,396	94.4	53,120	23.1	1,373,232	94.4
Overseas			475	0.2	21,039	8.4	16,653	5.6	(4,386)	(20.8)	81,754	5.6	
Construction Business total			311,654	100	251,315	100	300,050	100	48,734	19.4	1,454,987	100	

\*See page 2 for the breakdown of contracts from domestic private sector.

## (2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
<b>Manufacturer</b>										
Textile	536	0.3%	6,168	3.3%	1,466	0.6%	(4,702)	(76.2%)	25,219	2.5%
Chemical	11,062	5.4	16,735	9.0	2,491	1.1	(14,244)	(85.1)	36,125	3.6
Steel	307	0.2	1,436	0.8	2,628	1.1	1,191	82.9	17,546	1.7
Electric machinery	6,444	3.2	23,528	12.7	35,520	14.8	11,991	51.0	105,874	10.5
Transportation machinery	4,176	2.0	749	0.4	25,729	10.7	24,980	—	82,959	8.2
Other machinery	2,206	1.1	39,980	21.5	7,689	3.2	(32,291)	(80.8)	92,608	9.1
Food	685	0.3	2,118	1.1	1,025	0.4	(1,092)	(51.6)	11,204	1.1
Other	2,674	1.3	4,535	2.4	12,539	5.2	8,004	176.5	54,702	5.4
<b>Subtotal</b>	<b>28,093</b>	<b>13.8</b>	<b>95,254</b>	<b>51.2</b>	<b>89,090</b>	<b>37.1</b>	<b>(6,163)</b>	<b>(6.5)</b>	<b>426,241</b>	<b>42.1</b>
<b>Non-Manufacturer</b>										
Agriculture and fishery	0	0.0	2	0.0	—	—	(2)	(100.0)	4	0.0
Mining and construction	17,763	8.7	18,483	9.9	15,792	6.6	(2,691)	(14.6)	61,865	6.1
Electric and gas	1,758	0.9	2,216	1.2	1,006	0.4	(1,210)	(54.6)	16,170	1.6
Transport	61,387	30.1	5,921	3.2	13,200	5.5	7,279	122.9	55,424	5.5
Information and communication	14,631	7.2	4,804	2.6	23,016	9.6	18,211	379.0	42,790	4.2
Commerce	5,159	2.5	1,222	0.6	695	0.3	(527)	(43.1)	21,549	2.1
Finance and insurance	4,627	2.3	11,795	6.3	10,255	4.3	(1,539)	(13.1)	44,892	4.4
Real estate	48,152	23.6	28,658	15.4	10,387	4.3	(18,271)	(63.8)	185,649	18.4
Service	21,288	10.5	13,739	7.4	76,015	31.7	62,276	453.3	153,826	15.2
Other	886	0.4	4,064	2.2	373	0.2	(3,690)	(90.8)	3,900	0.4
<b>Subtotal</b>	<b>175,654</b>	<b>86.2</b>	<b>90,907</b>	<b>48.8</b>	<b>150,742</b>	<b>62.9</b>	<b>59,834</b>	<b>65.8</b>	<b>586,074</b>	<b>57.9</b>
<b>Total</b>	<b>203,748</b>	<b>100</b>	<b>186,161</b>	<b>100</b>	<b>239,833</b>	<b>100</b>	<b>53,671</b>	<b>28.8</b>	<b>1,012,315</b>	<b>100</b>

## 2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	109,386	35.1%	83,165	33.1%	88,680	29.5%	5,514	6.6%	454,041	31.2%
	Kansai region	78,814	25.3	37,584	14.9	92,722	30.9	55,138	146.7	386,655	26.6
	Others	122,978	39.4	109,526	43.6	101,993	34.0	(7,532)	(6.9)	532,535	36.6
	Subtotal	311,179	99.8	230,276	91.6	283,396	94.4	53,120	23.1	1,373,232	94.4
Overseas	North America	55	0.0	1,046	0.4	15,522	5.2	14,476	—	12,053	0.8
	Asia	180	0.1	832	0.4	1,023	0.4	190	22.9	50,155	3.5
	Others	238	0.1	19,160	7.6	107	0.0	(19,052)	(99.4)	19,546	1.3
	Subtotal	475	0.2	21,039	8.4	16,653	5.6	(4,386)	(20.8)	81,754	5.6
Total		311,654	100	251,315	100	300,050	100	48,734	19.4	1,454,987	100

## 3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
		Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received		50,147	23.8 %	36,475	19.4 %	33,358	13.7 %	(3,117 )	(8.5)%	147,894	13.5 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for domestic building construction.

## 4 Construction Orders Received by Purpose (Non-consolidated)

### Building Construction

(Yen in millions)

Purpose	Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	62,210	29.4	66,609	32.2	127,241	52.0	60,631	91.0	347,296	31.2
Accommodations	2,949	1.4	6,454	3.1	3,921	1.6	(2,532)	(39.2)	32,858	3.0
Stores	5,994	2.8	5,564	2.7	2,865	1.2	(2,699)	(48.5)	19,613	1.8
Factories and power plants	28,279	13.4	69,519	33.6	76,118	31.1	6,598	9.5	296,003	26.6
Warehouses and logistics	16,179	7.7	22,426	10.8	3,670	1.5	(18,756)	(83.6)	64,141	5.8
Houses	1,520	0.7	10,879	5.3	10,480	4.3	(399)	(3.7)	94,609	8.5
Education, research and culture	11,300	5.4	18,294	8.8	11,769	4.8	(6,525)	(35.7)	116,007	10.4
Medical and welfare	10,854	5.1	1,462	0.7	1,143	0.5	(319)	(21.9)	62,447	5.6
Amusement	1,985	0.9	303	0.2	516	0.2	212	69.9	9,796	0.9
Others	70,092	33.2	5,464	2.6	6,775	2.8	1,310	24.0	69,236	6.2
<b>Total</b>	<b>211,369</b>	<b>100</b>	<b>206,981</b>	<b>100</b>	<b>244,501</b>	<b>100</b>	<b>37,520</b>	<b>18.1</b>	<b>1,112,012</b>	<b>100</b>

### Civil Engineering

(Yen in millions)

Purpose	Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	6,640	6.6	1,231	2.8	7,277	13.1	6,045	490.7	23,110	6.7
Railroads	27,418	27.3	11,418	25.7	9,273	16.7	(2,144)	(18.8)	83,773	24.4
Water supply and sewers	347	0.4	407	0.9	1,039	1.9	631	155.1	24,741	7.2
Land development	2,128	2.1	4,917	11.1	2,021	3.6	(2,895)	(58.9)	18,815	5.5
Ports and airports	3,939	3.9	1,950	4.4	4,970	9.0	3,020	154.8	9,979	2.9
Roads	44,221	44.1	4,383	9.9	7,064	12.7	2,680	61.2	65,782	19.2
Power lines	—	—	—	—	—	—	—	—	2,242	0.7
Others	15,588	15.6	20,025	45.2	23,901	43.0	3,876	19.4	114,527	33.4
[of which, in-factory civil engineering work]	[ 3,529]	[ 3.5]	[ 6,209]	[ 14.0]	[ 6,268]	[ 11.3]	[ 59]	[ 1.0]	[ 33,716]	[ 9.8]
<b>Total</b>	<b>100,285</b>	<b>100</b>	<b>44,334</b>	<b>100</b>	<b>55,548</b>	<b>100</b>	<b>11,214</b>	<b>25.3</b>	<b>342,975</b>	<b>100</b>

### Construction Business Total

(Yen in millions)

	Apr.- Jun. 2021		Apr.- Jun. 2022		Apr.- Jun. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
<b>Total</b>	<b>311,654</b>		<b>251,315</b>		<b>300,050</b>		<b>48,734</b>	<b>19.4</b>	<b>1,454,987</b>	