

FY2023 3rd Quarter
Supplementary Data on Financial Results
(April 1, 2023 to December 31, 2023)

February 5, 2024

OBAYASHI 

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1 Construction Orders Received by Sectors (Non-consolidated)

(1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Building	Domestic public	Central government	7,829	31.2%	7,429	12.1%	33,293	73.8%	25,864	348.1%	12,436	15.4%
		Local government and other	17,286	68.8	54,001	87.9	11,804	26.2	(42,197)	(78.1)	68,350	84.6
		Subtotal	25,115	100	61,431	100	45,098	100	(16,332)	(26.6)	80,786	100
	Domestic private	Manufacturer	131,998	20.7	318,373	45.0	284,241	42.2	(34,132)	(10.7)	426,241	42.1
		Non-manufacturer	504,833	79.3	389,376	55.0	389,458	57.8	81	0.0	586,074	57.9
		Subtotal	636,832	100	707,750	100	673,700	100	(34,050)	(4.8)	1,012,315	100
	Domestic total		661,948	99.8	769,181	97.7	718,798	99.5	(50,383)	(6.6)	1,093,102	98.3
	Overseas		1,146	0.2	18,361	2.3	3,963	0.5	(14,397)	(78.4)	18,909	1.7
Building construction total		663,094	100	787,543	100	722,761	100	(64,781)	(8.2)	1,112,012	100	
Civil	Domestic public	Central government	127,079	91.1	57,817	68.6	77,102	74.4	19,285	33.4	115,039	78.3
		Local government and other	12,491	8.9	26,441	31.4	26,503	25.6	61	0.2	31,875	21.7
		Subtotal	139,571	100	84,259	100	103,605	100	19,346	23.0	146,915	100
	Domestic private	Manufacturer	11,811	14.3	30,707	29.8	10,850	11.9	(19,857)	(64.7)	36,160	27.1
		Non-manufacturer	70,533	85.7	72,329	70.2	80,566	88.1	8,237	11.4	97,054	72.9
		Subtotal	82,345	100	103,037	100	91,416	100	(11,620)	(11.3)	133,214	100
	Domestic total		221,916	99.3	187,296	78.7	195,022	91.1	7,725	4.1	280,130	81.7
Overseas		1,466	0.7	50,607	21.3	19,105	8.9	(31,501)	(62.2)	62,845	18.3	
Civil engineering total		223,383	100	237,904	100	214,128	100	(23,775)	(10.0)	342,975	100	
Total	Domestic public	Central government	134,909	81.9	65,246	44.8	110,396	74.2	45,149	69.2	127,476	56.0
		Local government and other	29,777	18.1	80,443	55.2	38,307	25.8	(42,136)	(52.4)	100,226	44.0
		Subtotal	164,687	100	145,690	100	148,704	100	3,013	2.1	227,702	100
	Domestic private	Manufacturer	143,810	20.0	349,081	43.1	295,091	38.6	(53,989)	(15.5)	462,401	40.4
		Non-manufacturer	575,366	80.0	461,706	56.9	470,025	61.4	8,318	1.8	683,128	59.6
		Subtotal	719,177	100	810,788	100	765,117	100	(45,671)	(5.6)	1,145,530	100
	Domestic total		883,864	99.7	956,478	93.3	913,821	97.5	(42,657)	(4.5)	1,373,232	94.4
Overseas		2,613	0.3	68,968	6.7	23,068	2.5	(45,899)	(66.6)	81,754	5.6	
Construction business total		886,478	100	1,025,447	100	936,890	100	(88,556)	(8.6)	1,454,987	100	

*See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	4,784	0.7%	18,904	2.7%	4,117	0.6%	(14,786)	(78.2%)	25,219	2.5%
Chemical	27,301	4.3	22,443	3.2	23,372	3.5	928	4.1	36,125	3.6
Steel	1,672	0.3	10,626	1.5	8,503	1.2	(2,123)	(20.0)	17,546	1.7
Electric machinery	20,417	3.2	76,511	10.8	53,178	7.9	(23,332)	(30.5)	105,874	10.5
Transportation machinery	14,536	2.3	62,094	8.8	94,186	14.0	32,092	51.7	82,959	8.2
Other machinery	49,231	7.7	88,130	12.4	51,846	7.7	(36,283)	(41.2)	92,608	9.1
Food	5,801	0.9	4,724	0.7	21,404	3.2	16,679	353.0	11,204	1.1
Other	8,253	1.3	34,938	4.9	27,630	4.1	(7,307)	(20.9)	54,702	5.4
Subtotal	131,998	20.7	318,373	45.0	284,241	42.2	(34,132)	(10.7)	426,241	42.1
Non-manufacturer										
Agriculture and fishery	0	0.0	4	0.0	9	0.0	4	91.7	4	0.0
Mining and construction	21,048	3.3	38,677	5.5	21,206	3.2	(17,470)	(45.2)	61,865	6.1
Electric and gas	5,690	0.9	4,326	0.6	23,064	3.4	18,737	433.1	16,170	1.6
Transport	98,933	15.5	19,240	2.7	65,263	9.7	46,023	239.2	55,424	5.5
Information and communication	23,784	3.7	40,952	5.8	59,450	8.8	18,497	45.2	42,790	4.2
Commerce	18,088	2.9	6,708	0.9	11,847	1.8	5,139	76.6	21,549	2.1
Finance and insurance	14,792	2.3	40,035	5.7	20,971	3.1	(19,064)	(47.6)	44,892	4.4
Real estate	87,413	13.7	128,890	18.2	52,442	7.8	(76,447)	(59.3)	185,649	18.4
Service	230,220	36.2	106,683	15.1	134,382	19.9	27,698	26.0	153,826	15.2
Other	4,860	0.8	3,856	0.5	821	0.1	(3,035)	(78.7)	3,900	0.4
Subtotal	504,833	79.3	389,376	55.0	389,458	57.8	81	0.0	586,074	57.9
Total	636,832	100	707,750	100	673,700	100	(34,050)	(4.8)	1,012,315	100

2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	357,712	40.4%	289,947	28.3%	280,475	29.9%	(9,471)	(3.3)%	454,041	31.2%
	Kansai region	225,402	25.4	256,476	25.0	286,595	30.6	30,118	11.7	386,655	26.6
	Others	300,749	33.9	410,054	40.0	346,749	37.0	(63,304)	(15.4)	532,535	36.6
	Subtotal	883,864	99.7	956,478	93.3	913,821	97.5	(42,657)	(4.5)	1,373,232	94.4
Overseas	North America	1,020	0.1	661	0.0	17,258	1.8	16,597	—	12,053	0.8
	Asia	661	0.1	49,002	4.8	5,143	0.6	(43,859)	(89.5)	50,155	3.5
	Others	930	0.1	19,304	1.9	666	0.1	(18,637)	(96.5)	19,546	1.3
	Subtotal	2,613	0.3	68,968	6.7	23,068	2.5	(45,899)	(66.6)	81,754	5.6
Total		886,478	100	1,025,447	100	936,890	100	(88,556)	(8.6)	1,454,987	100

3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

	Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received	115,309	17.4 %	105,353	13.7 %	151,212	21.0 %	45,858	43.5 %	147,894	13.5 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for domestic building construction.

4 Construction Orders Received by Purpose (Non-consolidated)

Building Construction

(Yen in millions)

Purpose	Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	309,277	46.6	233,356	29.6	197,562	27.3	(35,793)	(15.3)	347,296	31.2
Accommodations	9,491	1.4	10,015	1.3	5,837	0.8	(4,178)	(41.7)	32,858	3.0
Stores	39,844	6.0	14,439	1.8	10,665	1.5	(3,773)	(26.1)	19,613	1.8
Factories and power plants	107,879	16.3	215,067	27.3	279,491	38.7	64,423	30.0	296,003	26.6
Warehouses and logistics	39,058	5.9	54,316	6.9	14,188	2.0	(40,127)	(73.9)	64,141	5.8
Houses	6,551	1.0	79,847	10.2	39,898	5.5	(39,949)	(50.0)	94,609	8.5
Education, research and culture	28,796	4.3	58,485	7.4	71,555	9.9	13,069	22.3	116,007	10.4
Medical and welfare	16,406	2.5	58,666	7.5	26,801	3.7	(31,864)	(54.3)	62,447	5.6
Amusement	15,198	2.3	6,402	0.8	22,974	3.2	16,571	258.8	9,796	0.9
Others	90,590	13.7	56,945	7.2	53,787	7.4	(3,158)	(5.5)	69,236	6.2
Total	663,094	100	787,543	100	722,761	100	(64,781)	(8.2)	1,112,012	100

Civil Engineering

(Yen in millions)

Purpose	Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	9,282	4.2	10,596	4.5	14,151	6.6	3,554	33.5	23,110	6.7
Railroads	63,633	28.5	73,931	31.1	37,103	17.3	(36,828)	(49.8)	83,773	24.4
Water supply and sewers	1,712	0.8	23,643	9.9	24,946	11.7	1,302	5.5	24,741	7.2
Land development	8,922	4.0	7,776	3.3	21,011	9.8	13,234	170.2	18,815	5.5
Ports and airports	8,114	3.6	3,110	1.3	13,521	6.3	10,411	334.8	9,979	2.9
Roads	101,249	45.3	42,229	17.7	48,896	22.8	6,666	15.8	65,782	19.2
Power lines	85	0.0	2,203	0.9	—	—	(2,203)	(100)	2,242	0.7
Others	30,381	13.6	74,412	31.3	54,497	25.5	(19,915)	(26.8)	114,527	33.4
[of which, in-factory civil engineering work]	[10,764]	[4.8]	[27,119]	[11.4]	[18,786]	[8.8]	[(8,333)]	[(30.7)]	[33,716]	[9.8]
Total	223,383	100	237,904	100	214,128	100	(23,775)	(10.0)	342,975	100

Construction Business Total

(Yen in millions)

Purpose	Apr.- Dec. 2021		Apr.- Dec. 2022		Apr.- Dec. 2023		YoY Change (2022 to 2023)		FY ended Mar. 2023	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total	886,478	100	1,025,447	100	936,890	100	(88,556)	(8.6)	1,454,987	100